CITY OF LOS ANGELES
HOUSING + COMMUNITY INVESTMENT DEPARTMENT

AFFORDABLE HOUSING MANAGED PIPELINE
REGULATIONS, POLICIES, AND PROCEDURES

CALL FOR PROJECTS
December 2017
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### AFFORDABLE HOUSING MANAGED PIPELINE REGULATIONS
### MANAGED PIPELINE DOCUMENT CHECKLIST

**THRESHOLD ITEMS**
Applicable items from the following list must be completed and submitted with the AHMP application:

<p>| Att_2.1 | Leveraging Source Application Form |
| Att_2.2 | Preliminary Title Report dated within 90 days of app deadline, and Evidence of Site Control |
| Att_2.2.2 | Voluntary Acquisition Letter |
| Att_2.2.3 | Retroactive Voluntary Acquisition Letter |
| Att_2.2.3 (1) | Gen. Info. Notice - Residential Tenant Not to be Displaced |
| Att_2.2.3(2) | Gen. Info Notice - Residential Tenant Who May Be Displaced |
| Att_2.2.3(4) | Gen. Info Notice – Commercial Tenant Who May Be Displaced |
| Att_2.5 | Applicant's/Borrower's Certification Statement |
| Att_2.6.1.3 | List of Properties |
| Att_2.7 | Letter of Acknowledgement from the Council Office |
| Att_2.9.1 | Organization Chart |
| Att_2.9.3 | List of Entities and Names of Partners |
| Att_2.9.4 | Credit Check Authorization Form |
| Att_2.9.5 | List of Board of Directors |
| Att_2.9.7 | Board Resolution |
| Att_2.10 | Site Photos |
| Att_2.11 | HCIDLA Financial Proforma with Notes and Assumptions |
| Att_2.12.1 | Appraisal Report |
| Att_2.12.2 | Phase I and/or II Reports |
| Att_2.12.3 | Lead &amp; Asbestos Report(s) or Letter(s) in lieu of report(s) |
| Att_2.13 | Assurances and Conditions Form |
| Att_2.14 | Affordable Housing Entitlement Self-Certification Form |
| Att_2.16 | Conceptual Architectural Plans or Schematics |
| Att_2.17 | HCIDLA Competitive Criteria Self-Score Form |
| Att_2.18 | TCAC Application Part VI, Point System - Section F - Lowest Income |</p>
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<td>Relocation Consultant’s Resume / Qualifications</td>
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<td>Att_2.21.3</td>
<td>TOD: Heavy and/or Light Rail Train, BRT, RBT Schedules</td>
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<td>Soils Report, or Affidavit from General Partners, Pertaining to Soils Report</td>
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<td>Self-Certification Form for Compliance to Access Standards</td>
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**ADDITIONAL THRESHOLD ITEMS**

(If applicant is proposing to garner competitive criteria points under committed funding sources, general partner/management company experience, CHDO certification, SDDA/QCT):

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**EXHIBIT LIST**

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<td>Exh01</td>
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<td>Exh02</td>
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<td>Exh04</td>
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<td>Exh05</td>
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AFFORDABLE HOUSING MANAGED PIPELINE REGULATIONS

INTRODUCTION

The City's goal, through the Affordable Housing Managed Pipeline (AHMP), is to create housing for low and very-low income households within the City. The purpose of these Affordable Housing Managed Pipeline Regulations, Policies, and Procedures (AHMP Regulations) is to document the policies, rules and regulations governing the federal, state and local funding administered by the City of Los Angeles through the Housing and Community Investment Department of Los Angeles (HCIDLA) to assist in the creation of affordable housing.

The housing created through the AHMP is intended to serve all populations identified by the California State Tax Credit Allocation Committee (CTCAC), the California Debt Limit Allocation Committee (CDLAC), the California Department of Housing and Community Development (HCD), and the U.S. Department of Housing and Urban Development (HUD). The housing created should not only provide additional housing opportunities, but should also attempt to revitalize neighborhoods and remove blight. Irrespective of the funding scenarios, all projects should seek to leverage limited City funding to the greatest extent possible.

These AHMP Regulations are intended to support the policies of the 9% Low Income Housing Tax Credit (LIHTC Pipeline Management Plan, as revised).

Questions and Technical Assistance

All questions (including those regarding the AHMP Regulations, or the online system) must be submitted via the “Ask a Question/FAQ” function of the online CALL FOR PROJECTS application. This includes requests for any online technical assistance.

To ensure the fair and consistent distribution of information, all questions will be answered in the FAQ Section of the online application. Questions will not be accepted via email, phone, or by any means other than the online application. No individual answers will be provided. The FAQ page will be updated on a regular basis to ensure the prompt delivery of information.

Submittal Deadlines

CALL FOR PROJECTS ONLINE APPLICATION
The deadline to submit applications is 11:59 p.m., on October 3, 2016 January 16, 2018.

The application should include an electronic copy of schematic drawings or conceptual architectural plans (Attachment 2.16 of the online application) and an electronic copy of the application excluding attachments, for the proposed leveraging source/s that is consistent with Section 2.1 (Attachment 2.1 of the online application).

Proposals will be accepted via the online Call for Projects application only. Any modification of forms and templates provided by HCIDLA is not allowed. Applications and other application-related documents submitted after the deadline will not be accepted for processing. All
applicants are encouraged to file their applications as early as possible. HCIDLA reserves the right to waive minor technical deficiencies in the application.

**AFFORDABLE HOUSING MANAGED PIPELINE**

<table>
<thead>
<tr>
<th>DESCRIPTION</th>
<th>Tentative Date*</th>
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<tr>
<td>HCIDLA Regulations posted</td>
<td>September 1, 2017</td>
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<tr>
<td>Call for Projects Stakeholders’ Meeting</td>
<td>September 14, 2017</td>
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<td>Open Call for Projects</td>
<td>December 1, 2017</td>
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<tr>
<td>Call for Projects Applications due by 11:59 p.m.</td>
<td>January 16, 2018</td>
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<tr>
<td>Self scores published</td>
<td>January 19, 2018</td>
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<td>Appeals Process</td>
<td>March 12, 2018</td>
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<tr>
<td>Final Scores and AHMP Transmittal Released to Mayor’s Office</td>
<td>April 16, 2018</td>
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* The Timeline is subject to change. Any modifications to the Timeline will be posted on the AHMP webpage.
SECTION 1
GENERAL PROVISIONS

Through this Call for Projects and the AHMP’s 9% LIHTC Pipeline Management Plan, the Housing and Community Investment Department of Los Angeles (HCIDLA), intends to plan for, solicit, evaluate, select, rank, project-manage and fund (with its public funds and access to Low Income Housing Tax Credits or LIHTC) the rehabilitation, construction and preservation of multi-family rental housing to address the needs of low and very-low income households.

1.1 Funds Available and AHMP Master Calendar
Periodically, and as contained in the 9% LIHTC Pipeline Management Plan, at least twice per year the HCIDLA will make public a forecast of the estimated AHMP revenue available. The amount available for allocation will be determined by federal, State and/or local funding availability. Call for Projects Rounds will be released according to the AHMP Master Calendar as follows:

2016 Affordable Housing Managed Pipeline Master Calendar

<table>
<thead>
<tr>
<th>AHMP Year</th>
<th>Type of Deadline</th>
<th>CTCAC Application Year</th>
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<tbody>
<tr>
<td>CY 2016</td>
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<tr>
<td>Jan-2016</td>
<td>Publish Draft HCIDLA Regulations</td>
<td>2018 2019</td>
</tr>
<tr>
<td>Jan-2016</td>
<td>Public Comment Period</td>
<td>2018 2019</td>
</tr>
<tr>
<td>Apr-2016</td>
<td>Council Approval of Regulations (applies to 1st and 2nd CFP)</td>
<td>2018 2019</td>
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<tr>
<td>May-2016</td>
<td>1st Call for Projects Opens</td>
<td>2018 2019</td>
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<td>July-2016</td>
<td>1st Call for Projects – Application Deadline</td>
<td>2018 2019</td>
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<td>Dec-2016</td>
<td>1st Call for Projects Approval</td>
<td>2018 2019</td>
</tr>
<tr>
<td>Nov-2016</td>
<td>2nd Call for Projects Opens</td>
<td>2018 2019</td>
</tr>
<tr>
<td>Jan-2017</td>
<td>2nd Call for Projects – Application Deadline</td>
<td>2018 2019</td>
</tr>
<tr>
<td>June -2017</td>
<td>2nd Call for Projects - Approval</td>
<td>2018 2019</td>
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1.2 Housing Type
Also contained in the 9% LIHTC Pipeline Management Plan, at least twice per year the HCIDLA will determine what type of housing (target population, affordability, location,
etc.) it wants to prioritize. This will determine which types of projects the HCIDLA will admit into the Pipeline.

Projects submitted under the 9% LIHTC Pipeline Management Plan and its Call for Projects, and administered through these AHMP Regulations should be structured utilizing one or more of the following funding sources:

1. 9% Low Income Housing Tax Credits;
2. Other public funds combined with tax-exempt bonds with 4% LIHTC; or
3. Other committed public or private sources.

Regardless of the leveraged funding source, all projects are to be underwritten assuming 100% HOME Investment Partnership Program Funds (HOME). HCIDLA’s funds must eventually be used in a manner consistent with the AHMP Regulations applicable to the leveraging source(s). Projects that obtain funds from HCIDLA and require the issuance of bonds, must use HCIDLA as the issuer of those bonds.

1.3 Funding Commitment Awards
Successful applicants under the Call for Projects will be tentatively assigned a tax credit round under which to apply and will be required to apply for that proposed leveraging source at that time. To the extent that the project has received approval from HCIDLA for “Readiness” (see Section 7), and if AHMP Funds are available, funding commitments awards will be issued by HCIDLA prior to 9% CTCAC Funding Round for which a project has been queued to apply for a tax credit allocation, or prior to a CDLAC Application.

The AHMP commitments awards are contingent upon the project’s receipt of an award from its identified leveraging source after applying to such source no more than two (2) times. For projects that are admitted to the Pipeline on or after January 2018, the AHMP funding award shall be valid for up to twelve (12) months from the date of the award letter, allowing the project to apply for two funding rounds of the proposed leveraging source. If an applicant is unsuccessful in obtaining an award from the proposed leveraging source after two application rounds, and was unsuccessful due to circumstances beyond the applicant’s control, the AHMP funding award may be extended for up to twelve (12) months, during which time, the HCIDLA and the applicant will work to propose alternative financing structures. Should a project become unfeasible, i.e. per threshold, the project will lose its standing within the Managed Pipeline and will be removed from the Managed Pipeline. However, the applicant will not accrue any negative points. For projects which were admitted prior to December 2017, the funding award shall expire no later than March 31, 2019, allowing the projects to apply for at least two funding rounds of the proposed leveraging source. If an applicant is unsuccessful in obtaining an award from the proposed leveraging source, the project will be deemed infeasible and will be removed from the Managed Pipeline.
1.4 **Eligible Applicants**
Applicants must comply with HCIDLA’s funding source requirements. Applications will be accepted from non-profit developers, for-profit developers, joint ventures, limited liability corporations, and limited partnerships.

HCIDLA may deny applications from individuals or entities that have not met current obligations to the City, as identified in [HCIDLA’s Business Policy](#) (Section 7.7). All applicants are subject to background checks to ensure compliance with the Business Policy, in addition to HCIDLA Code, Rent Registration, and Occupancy Monitoring requirements. Submittal of a proposed project by an applicant that is not in compliance may result in disqualification of the project based on threshold criteria.

For the purposes of conducting an internal background check by HCIDLA Staff, applicants must submit a List of Properties (Attachment 2.9.2) and List of Partners and Entities (Attachment 2.9.3). Any delinquencies or other HCIDLA Business Policy compliance issues must be resolved prior to the issuance of an AHMP commitment.

1.5 **Eligible Projects**
The HCIDLA, through the bi-annual Calls for Projects, will determine, how many and which types of multi-family affordable rental housing developments it will accept for addition into the AHMP.

All multi-family rental housing projects must use the following minimum rent standards for units which are to be assisted with HCIDLA funding:

- All units assisted by HCIDLA must be affordable to households at or below 60% of the area median income (AMI) for the Los Angeles-Long Beach CA HUD Metro FMR Area and/or State HCD AMI. Income targeting must occur across all proposed unit types.

- In addition to complying with the HUD HOME rents, CRA-HCD rents, or more restrictive affordability standards, rents for the affordable units must be set at least 10% below market rents in that neighborhood as established by a current independent appraisal or by a market study as required in Section 2.12.1 of these AHMP Regulations.

- Units must also comply with the affordability requirements of the applicant’s identified leveraging source. Applicants should apply the most restrictive rent levels depending on the individual funding sources.

1.6 **Permanent Supportive Housing Projects**
To compete as a Permanent Supportive Housing project, the proposed development must serve extremely and very low income, chronically homeless special needs individuals and veterans, homeless families, homeless transition-aged youth (TAY), homeless seniors, homeless disabled and homeless frequent users of Los Angeles County services. At least fifty percent (50%) of the units within the project must contain households who are:
1. Moving from an emergency shelter; or
2. Moving from transitional housing; or
3. Currently homeless, which means:
   a. An individual who lacks a fixed, regular and adequate nighttime residence; or
   b. An individual who has a primary nighttime residence that is:
      i. A supervised publicly or privately operated shelter designed to provide temporary living accommodations (including welfare hotels, congregate shelters, and Transitional Housing for the mentally ill); or
      ii. An institution that provides a temporary residence for individuals intended to be institutionalized; or
      iii. A public or private place not designed for, or ordinarily used as, a regular sleeping accommodation for human beings.

In addition, a minimum of 50% of the units reserved for single adults must serve persons with special needs who are chronically homeless. **“Chronically homeless” is defined as follows:**

(a) Experiencing chronic homelessness as defined in 24 CFR 578.3;

(b) Residing in a transitional housing project that will be eliminated and meets the definition of chronically homeless in effect at the time in which the individual or family entered the transitional housing project;

(c) Residing in a place not meant for human habitation, emergency shelter, or safe haven; but the individuals or families experiencing chronic homelessness as defined in 24 CFR 578.3 had been admitted and enrolled in a permanent housing project within the last year and were unable to maintain a housing placement;

(d) Residing in transitional housing funded by a Joint Transitional Housing and Permanent Housing Rapid Re-Housing component project and who were experiencing chronic homelessness as defined in 24 CFR 578.3 prior to entering the project;

(e) Residing and has resided in a place not meant for human habitation, a safe haven, or emergency shelter for at least 12 months in the last three years, but has not done so on four separate occasions; or

(f) Receiving assistance through the Department of Veterans Affairs (VA)-funded homeless assistance programs and met one of the above criteria at intake to the VA’s homeless assistance system.

A “chronically homeless” individual is defined as homeless individual with a disability who lives either in a place not meant for human habitation, a safe haven, an emergency shelter, or in an institutional care facility if the individual has been living in the facility for fewer than 90 days and had been living in a place not meant for human habitation, a safe haven, or in an emergency shelter immediately before entering the institutional care
facility. In order to meet the “chronically homeless” definition, the individual also must have been living as described above continuously for at least 12 months, or on at least four separate occasions in the last 3 years, where the combined occasions total a length of time of at least 12 months. Each period separating the occasions must include at least 7 nights of living in a situation other than a place not meant for human habitation, in an emergency shelter, or in a safe haven.

Units that do not serve single homeless adults are not subject to the above requirement on “persons-with-special-needs-who-are-chronically-homeless.”

As a condition of “Project Readiness,” projects must include a supportive services plan and budget as outlined in Sections 3.3 and 7.15 of these AHMP Regulations. Projects must also have a commitment for sponsor-based or project-based rental assistance for no less than fifty percent (50%) of the units in the proposed project, with a contract term of no less than five (5) years, as evidenced at minimum by a letter of intent from the appropriate governmental entity.

Projects will be required to receive applicant referrals from applicable County Departments and will be required to collaborate with the County Departments on the final supportive services plan to serve this population. Applicants are encouraged to complete as much of the supportive services plan as possible and should indicate in it that they will collaborate with the County Departments on the final supportive services plan. 

NOTE: While the County Departments are committed to collaborating with projects serving chronically homeless individuals with special needs on supportive service plans to serve this population, it is understood that some projects may serve more than one population and the County Departments would seek to collaborate with projects to coordinate supportive services across the various populations as much as is feasible.

Where discrepancies exist between these AHMP Regulations and HACLA’s PBV Notice of Funding Availability requirements, HACLA requirements will prevail.

1.7 Eligible Activities
Specific eligible activities are prescribed by HCIDLA's funding sources. AHMP Regulations vary by type of developer (for-profit or non-profit), funding source, and other sources of project financing present in the project. HCIDLA funds can generally be used for acquisition, predevelopment reimbursement, and rehabilitation or construction related costs. The AHMP will not provide financing for the purpose of acquisition only or for the sole purpose of refinancing existing debt.

Funds are available for:

- Acquisition, new construction, reconstruction, or rehabilitation of non-luxury housing with suitable amenities, including real property acquisition, site improvements, conversion, demolition, and other expenses, including financing costs and relocation expenses.
• Construction and permanent financing expenses including demolition, off-site public improvements, construction bonds, general contractor and subcontractor payments including overhead, profit and general conditions.

Any net reduction in the number of units must be necessary to improve habitability or marketability of the project. However, if a new construction project entails relocation or permanent displacement, at minimum, the project must net 100% more units (i.e., double) than the amount to be demolished.

Where refinancing is necessary to preserve an existing 100% affordable project, the applicant must demonstrate that:

• Rehabilitation is the primary eligible activity and that the hard costs of rehabilitation are at least $40,000 per unit;

• The property is in distress and disinvestment has not occurred;

• The long term needs of the project can be met and the feasibility of serving the targeted population over an extended affordability period can be demonstrated;

• The new investment is being made to maintain current affordable units, create additional affordable units, or both;

1.8 Ineligible Activities

Ineligible Activities include:

• Applying for AHMP awards for the sole or partial purpose of repayment of a current City or non-City residual receipts or “soft” loan;

• Reapplying for AHMP awards for the same proposed project using another source of leveraging while an AHMP commitment is still outstanding;

• Payment for the relocation of persons engaging in criminal activity or undocumented immigrants as defined by HUD in section 49 CFR Part 24;

• The payment of delinquent taxes, fees or charges on properties to be assisted with HOME funds;

• The repayment of multifamily loans made or insured by any federal program, including CDBG;

• Financing for the purpose of acquisition only or for the sole purpose of refinancing existing debt;

• Capitalization of any kind of project reserves.
1.9 **Density Bonus, Land Use Covenant**  
Projects approved under Section 12.22 A.25 of the Planning and Zoning Code (*including parking reductions*) implement the State’s Density Bonus Law (SB 1818), which sets forth provisions and procedures for housing developments to receive a density bonus and other incentives provided a requisite number of replacement units in accordance with the State Assembly Bill # 2556 and dwelling units are-set aside for Low or Very Low Income Households as defined by Sections 50079.5 and 50105 of the California Health and Safety Code. These rent limits are based on income limits published by HCD and are lower than IRS Code Section 42 LIHTC (CTCAC) rent limits. Applications for projects seeking a Density Bonus, including reduced parking or any other incentives, must be consistent with the rent limits published by the HCD. **Applicants are strongly advised to confirm the requirements with HCIDLA’s Occupancy Monitoring and Land Use Divisions prior to submitting an application under these AHMP Regulations.**

The Occupancy Monitoring and Land Use Divisions can be reached at (213) 808-8806. The HCIDLA’s Land Use Unit can be reached at (213) 808-8843.

1.10 **Loan Terms and Conditions**

1.10.1 **Type** - Acquisition, Predevelopment and Construction or Permanent Financing only.

1.10.2 **Interest Rate** - The interest rate for all loans is Four Percent (4%) simple interest. HCIDLA reserves the right to negotiate a higher or lower interest rate if it is found to be beneficial to the project.

1.10.3 **Calculation of Interest** - Simple interest will be calculated on the loan amount outstanding and based upon a 365/360-day year, and a thirty (30) day month and actual number of days elapsed.

1.10.4 **Payment** – Interest will be paid from residual receipts of the project. **During the period of construction, interest accrued from the date of the first disbursement of loan proceeds until the end of construction, shall be due sixty (60) days after project completion but no later than loan conversion.** Thereafter, payment shall be made from annual residual receipts, beginning the year first following the date the project is placed in service and each year thereafter through the term of the loan. Unpaid interest will be deferred and due at maturity of the loan.

1.10.5 **Term** - Forty-Two (42) Years (i.e. a 24-month construction period plus 40-year permanent loan period). **Except, if a project proposes any funding administered by HCD, the term shall be fifty-seven (57) years.** HCIDLA reserves the right to negotiate a longer term if it is determined to be necessary for financial feasibility.
1.10.6 Conditions for Conversion – HCIDLA will not allow a construction loan to convert to a permanent loan unless the following conditions are met:

- Receipt of a Certificate of Occupancy, a Temporary Certificate of Occupancy or acceptable evidence of final sign-off from the Los Angeles Department of Building and Safety;
- Achievement of 90% occupancy;
- HCIDLA receipt of complete rent rolls;
- Evidence of application for property tax abatement if original proforma contemplated tax abatement;
- Evidence that any conventional debt for the project has closed or will close concurrently;
- Payment of the total accrued construction period interest on HCIDLA’s Acquisition-Predevelopment/Construction Loan that shall have accrued during construction period (applicable to projects that will be included in the Pipeline beginning 2015 and thereafter).
- HCIDLA acceptance of a Final Accessibility Report from a State-Certified Access Specialist Program consultant (CASp).

1.10.7 Leasing Preference and Relocated/Displaced Tenants
The applicant/developer is required to retain up-to-date records of the relocated/displaced tenants’ addresses and to properly notify said tenants of lease-up information. Copies of the notices, with proof of delivery, must be delivered to HCIDLA for all tenants that were listed in the Relocation Tenant Rent Roll.

1.10.7.1 Leasing Preference - Permanent Supportive Projects
For AHMP-funded Permanent Supportive Housing projects using Project-Based Vouchers, developers must comply with the leasing preferences outlined in the Housing Authority of the City of Los Angeles PBV NOFA. This includes but is not limited to the requirement that both initial and ongoing vacancies of PBV units are filled using developer-created and maintained PBV Waiting Lists for the site (to be monitored by HACLA) or by referrals from the County Health Departments or Veterans Affairs, as appropriate. HACLA may also refer PBV applicants from the Section 8 tenant-based Housing Choice Voucher Program waitlist.

The County Departments will be responsible for developing and managing the client referral process into all of the housing PBV units set aside for this population at initial lease-up and subsequent unit turnover.

The Los Angeles Homeless Services Authority (LAHSA), Los Angeles County departments of Health Services (DHS) and of
Mental Health (DMH) have developed the Coordinated Entry Systems (CES) to ensure that high acuity chronically homeless persons are prioritized for housing. In units designated for homeless individuals, projects shall use CES or similar systems to preference vulnerable population. Projects that are not Permanent Supportive Housing Projects may request to use coordinated entry or similar system to serve the homeless, subject to the discretion and approval of HCIDLA.

1.10.8 Misrepresentations or Material Changes to the Project
Any changes regarding the borrowing entity or changes to the project’s design, including but not limited to unit count, unit configuration, and/or financial structure of either the applicant or the project, subsequent to the submittal of the AHMP application must receive HCIDLA’s written approval; otherwise, HCIDLA reserves the right to withdraw its commitment. In the event misrepresentations are made regarding either the borrowing entity or the project, HCIDLA’s commitment will be cancelled.

1.10.9 Equity Share
For any loan funded by the HCIDLA, if the borrower fails to perform within a specified period of time and the property is ultimately sold, HCIDLA will be entitled to a share in any appreciation that has occurred between the price paid at acquisition and the time of sale. HCIDLA’s share in the appreciation will be equal to the proportion of the HCIDLA loan amount to the original purchase price of the property.

1.10.10 Repayment
Acquisition/Pre-Development and Construction Loans – For projects that are included in the Pipeline prior to 2015, payment of principal and interest will be deferred during the predevelopment and construction periods as long as the project is not in default. For projects that are admitted to the Pipeline on or after 2015, during the period of construction, interest accrued from the date of the first disbursement of loan proceeds until the end of construction shall be due sixty (60) days after project completion but no later than loan conversion. Thereafter, payment shall be made from annual residual receipts, beginning the year first following the date the project is placed in service and each year thereafter through the term of the loan. Unpaid interest will be deferred and due at maturity of the loan. only the principal on the HCIDLA Loan will be deferred; interest on outstanding balance accrued during the predevelopment and construction period shall be payable to HCIDLA.

Permanent Loans - Permanent Loans are generally repaid through a residual receipts note which allows the project to repay principal and accrued interest when adequate cash flow is available for distribution. HCIDLA shall receive its pro-rata share of the cash flow remaining after the following allowable deductions: (1) operating expenses calculated on a cash basis; (2) debt service
on senior project debt; (3) payments to the operating reserve fund; (4) payments to the replacement reserve fund; (5) **actual** deposits to the supportive services reserve fund; (6) repayment of general partner loans; (7) payment of deferred developer fees; and (8) payment of related party/third party management fee up to fifteen thousand dollars ($15,000) for projects that are included in the Pipeline prior to January 31, 2016; and twenty five thousand dollars ($25,000) for projects that are admitted into the Pipeline on or after January 31, 2016.* HCIDLA does not allow any other fees to be deducted prior to payment of residual receipts to the HCIDLA.

*For projects that are included in the Pipeline prior to January 31, 2016, the maximum allowable pre-approved related party/third party management fee is up to fifteen thousand dollars ($15,000) with no annual increase. For projects that are admitted into the Pipeline on or after January 31, 2016, the maximum allowable pre-approved related party/third party management fee is up to twenty five thousand dollars ($25,000), with an increase of 3.5% compounded annually. This fee must be substantiated prior to the closing of the loan by the developer and cannot include charges for any office overhead for the development of the project or project operating expenses.*

1.10.11 Security
The HCIDLA loans will be evidenced by a promissory note and secured by a deed of trust.

1.10.12 Subordination
The HCIDLA may, at its discretion, subordinate repayment, security positions and affordability covenants to a conventional lender or other public agency lender.

1.10.13 Affordability Covenant/Regulatory Agreement
For all proposed projects, the required term of the affordability covenant will be fifty-five (55) years from the completion of construction, or the maximum required by CTCAC, HCD, HUD or CDLAC, whichever is longer. The affordability covenant remains in effect for no less than the agreed-upon term, regardless of the date upon which the HCIDLA loan is fully repaid.

1.10.14 Default
The loan agreement will specify the events that may cause HCIDLA to declare the borrower in default. These events include, but are not limited to:

- Development or operational cost overruns;
- Failure to construct the proposed project within the time agreed;
- Breach of rental covenants;
- Failure to maintain the property;
- Failure to make agreed-upon loan repayments;
- Failure to receive an HCIDLA approval prior to any change in ownership entity;
- Breach of affirmative action, equal opportunity, contractor responsibility, equal benefits or MBE/WBE requirements;
- Failure to submit annual financial statements certified by a certified public accountant;
- Failure to comply with Davis-Bacon or State Prevailing Wage requirements;
- Failure to comply with all applicable accessibility standards, including but not limited to: Section 504 of the Rehabilitation Act of 1973 as amended, Title VIII of the Civil Rights Act of 1964 as amended in 1988 by the Fair Housing Act Amendments, and the Americans with Disabilities Act Title II;
- Failure to maintain appropriate insurance coverage;
- Commencing construction (including demolition) without HCIDLA authorization;
- Failure to abide by development and/or construction schedules;
- Failure to maintain the project “in balance” during construction;
- Bankruptcy;
- Dissolution or insolvency of the ownership entity;
- Failure to adhere to construction cost limits as stated in Section 3.7 of AHMP Regulations.

1.11 **Environmental Review**

The National Environmental Policy Act (NEPA) was established in 1969 to give environmental values appropriate consideration in decision-making with regard to federally-funded projects. Because all projects funded under these AHMP Regulations assume federal funds, the environmental review process and clearance must meet NEPA standards. Therefore, the applicant shall not undertake or commit any funds to physical or choice-limiting actions, including further property acquisition, demolition, movement, rehabilitation, repair or construction prior to receiving a NEPA environmental clearance from HCIDLA. Violation of this provision may result in the denial of funds.

An option agreement on a proposed site or property is allowable prior to completion of the environmental review, on the condition that: 1) the option agreement is subject to a determination by the HCIDLA on the desirability of the property for the project as a result of the completion of the environmental review in accordance with 24 CFR Part 58 and, 2) the cost of the option is a nominal portion of the purchase price.

In addition, projects must meet the requirements of the California Environmental Quality Act (CEQA) and obtain CEQA clearance through the City of Los Angeles’ Department of City Planning (Exhibit 02). NEPA and CEQA environmental laws differ in their requirements; project approval under CEQA does not constitute NEPA project approval, and vice-versa.

The provision of any funds to the project is conditioned on HCIDLA’s determination to proceed with, modify or cancel the project based on results of the NEPA environmental review. An initial letter stating that funds will be awarded to the project does not
constitute a commitment of funds or site approval until satisfactory completion of a NEPA environmental review with a letter of clearance and receipt by the City of Los Angeles of a Release of Funds from HUD under 24 CFR Part 58.

1.12 Other Public Benefit Requirements

1.12.1 Section 3 (Local Hiring); Minority Business Enterprises/Women Business Enterprises (MBE/WBE) Requirements
Applicants utilizing HCIDLA funds must certify that the general contractor, subcontractors and/or service providers will comply with HUD Section 3 requirements to provide opportunities for employment to lower-income neighborhood residents in the City of Los Angeles. Further, to the greatest extent feasible, contracts in connection with these projects are to be awarded to local businesses. In addition, contractors, subcontractors and/or service providers will be expected to adhere to the City’s Affirmative Action Requirements.

1.12.2 Article XXXIV (Article 34) Requirements
All projects, both new construction and rehabilitation, must be in compliance with Article XXXIV (or Article 34) of the California State Constitution.

1.13 Property Management
HCIDLA reserves the right to approve the property management firm for each project. If during the life of the project, HCIDLA determines that the costs associated with management of the property are higher than those of comparable projects, or that the property management company is not acting in good faith, HCIDLA may require a change in the property management provider. Prior to completion of construction, developer must prepare a Property Management Plan (PMP) in accordance with HCIDLA requirements and receive approval of that PMP prior to lease-up. All affordable housing units must be leased within six (6) months of completion.

1.14 Amendment and Modification Fees
HCIDLA will impose a $2,500 fee to cover costs associated with modifications and amendments when they are requested at the behest of the applicant.

1.15 Commercial Space and Calculation of Residual Receipts
Commercial space is defined as all non-residential space that is a structurally integral part of, and within the envelope of a mixed-use development. A non-residential space that is used by the property owner primarily for the benefit of the tenants, (e.g. laundry room, community room, etc.), shall not be considered a commercial space.

The Sources and Uses of funds in the development budget as required in Section 2.11, shall contain detailed line items and apportioned amounts for its commercial component that are separate from its residential component. The financial proforma shall include cash flow projection for residential and commercial space. The income from the residential portion of the project shall not be used to support the negative cash flow of its
commercial portion. Similarly, the income from the commercial portion shall not support the negative cash flow of the residential portion.

The applicant/developer must demonstrate, to the satisfaction of HCIDLA, that the total cost to build the Commercial Space is financed wholly and separately by a funding source other than the City-controlled funds. The surplus cash generated by the commercial space shall NOT be included in the calculation of residual receipts.

The HCIDLA reserves the right to disapprove commercial space tenants that will use the commercial space for any business that cater exclusively to adults which may lead to tenants’ problems concerning safety and welfare.

1.16 Fair Housing Policy in Regard to Disability
Projects must follow the “Fair Housing Policy in Regard to Disability,” which details affirmative marketing, reasonable accommodations/modifications, and tenant selection requirements, as they relate to compliance with California’s Fair Employment and Housing Act (FEHA) and its Unruh Act, the federal Fair Housing Act (FHA), The Rehabilitation Act of 1973, Section 504 ($504) and the Americans with Disabilities Act (ADA).

1.17 Building Permits
Solely for 9% LIHTC projects, if AHMP Funds are NOT disbursed for acquisition at escrow closing, the HCIDLA will accept a “Ready-To-Issue” letter in-lieu of a building permit as a condition of the AHMP loan closing. This letter shall be issued by the Los Angeles Department of Building and Safety. If AHMP Funds are disbursed for acquisition at escrow closing, then HCIDLA will require a building permit at AHMP loan closing.

For Bond/4% LIHTC projects, the HCIDLA shall continue its policy on requiring building permits prior to any AHMP loan/Bond closing.
SECTION 2
THRESHOLD REQUIREMENTS

For applications to be considered complete, all applicable items in the Support Documents tab must be submitted. Proposed projects must meet the minimum Call for Projects threshold requirements for new construction and/or rehabilitation projects. If an application does not meet these threshold requirements, it will not be considered for acceptance into the AHMP. Determination of completeness and compliance with thresholds and scoring of the application shall be based entirely on the application and all documents submitted therewith as of the filing deadline. No additional documents shall be accepted subsequent to the application filing date.

2.1 Leveraging Source Application

In combination with the HCIDLA online Call for Projects application, applicants must upload **one (1) electronic version of a completed application (excluding attachments) for the proposed leveraging source; no hard copies are accepted.** The specific documents required are listed below:

If the applicant/developer will be applying for 9% LIHTC from CTCAC, then:
- A most recent, **completed published** “9% Competitive Tax Credit Application form” in MS Excel is required;

If the applicant/developer will be applying for 4% LIHTC from CTCAC, then:
- A most recent, **completed published** “4% Tax Credit Application form” in MS Excel is required;

In addition to the 9% or 4% LIHTC Application, if the applicant/developer will be applying from the State HCD for MHP Funds, Prop 1C Funds, VHHP (Proposition 41 Program) Funds, or AHSCP Funds, a completed supplemental AHSC workbook, then the following documents are required:

- A most recent Universal Application form from the California Department of Housing and Community Development;
- and:
  - MHP Application Attachment, Section D, Items 1 through D9; or
  - SHMHP Application Attachment, Section D, Items 1 through 10; or
  - VHHP Application Attachment, Section C, Items 1 through 10; or
  - AHSC Full Application Workbook.
Regardless of the type of leveraging source, the following items must be indicated in the application:

- Amount of 9% Federal LIHTC being requested (for 9% projects only);
- Amount of 9% State LIHTC being requested (for 9% projects only);
- Amount of 4% Federal LIHTC being requested (for Bonds/4% projects only);
- Tax credit price of Federal LIHTC;
- Tax credit price of State LIHTC;
- Total eligible basis amount;
- Total Adjusted Threshold Basis Limit Amount;
- Permanent Financing Sources (proposed and/or committed);

Applicable attachments for the leveraging source application are not required at Call for Projects application. However, the applicant must submit an executed Self-Certification Statement (Attachment_2.5) indicating that the affordable housing development can achieve the maximum points based on the scoring system of the most recently adopted CTCAC Regulations.

### 2.2 Preliminary Title Report and Site Control

#### 2.2.1 Demonstration of Site Control

Regardless of the type of site control documents that will be submitted, all applicants/developers shall submit with the application, a copy of a Preliminary Title Report on the property/ies, which is prepared within ninety (90) days from the application deadline.

A proof of site control must be submitted at the time of application. Evidence of site control may be demonstrated by any of the following documents:

- Fee title as demonstrated by a current title report;
- Long-term leasehold interest (minimum term must equal the term of HCIDLA regulatory agreement);
- Option to purchase or lease (obtaining financing shall be the sole impediment to exercising the option);
- Executed land sale contract or other enforceable agreement for acquisition of the property;
- An executed Disposition and Development Agreement with a public agency (e.g., the Community Redevelopment Agency);
- An Exclusive Negotiation Agreement with a public agency the Los Angeles County Metropolitan Transportation Authority.

The relative agreement must be (1) executed by both parties, including the principal of the developer and (2) provide site control for at least sixty (60) days beginning from the deadline for submission of the Call for Projects application; the sixty (60) days can include all extensions provided in the agreement. In the event that City Council and Mayoral approval takes longer than sixty (60) days,
the City will require confirmation of continuing site control prior to taking the project to City Council.

HCIDLA will make available a reasonable amount of information on the status of each application under review at several milestones, including, but not limited to, initial applicant list and release of staff recommendations to City Council, prior to the final approval by City Council and concurrence by the Mayor. However, HCIDLA cannot commit to providing a formal acceptance into the Pipeline in less than 180 days from the deadline for submission of the Call for Projects application. Applicants must be aware that sufficient “site control” shall be required by HCIDLA at the time of CTCAC application.

2.2.2 Proof of Voluntary Acquisition
Voluntary Acquisition Letters (Attachment 2.2.2) must be submitted at the time of Call for Projects application.

AHMP commitments assume the use of federal funds. Therefore, each purchase option or purchase agreement submitted in fulfillment of this threshold requirement must contain an acknowledgement that even though government funds may be used in the acquisition of the property, the property will not be acquired through the use of eminent domain.

Regardless of whether relocation is involved, documentation regarding the voluntary acquisition of the property must be submitted as part of the AHMP application. Proof of voluntary acquisition shall consist of a letter typewritten on the Developer’s/Applicant’s letterhead and addressed to the seller/previous property owner, stating that the Developer/Applicant is interested in acquiring the property for a proposed project that may receive funding assistance from HUD, but that the Developer/Applicant does not have the authority to acquire the property through eminent domain. The letter must also include the offer amount, which must be representative of the current market value.

If the property has already been acquired, a retroactive Letter Regarding Voluntary Acquisition is required, regardless of the length of time the developer has been in possession of the property. The developer must provide the HCIDLA with the written notice that was sent to the seller, evidence that the seller received it, and documentation regarding the method used to determine the fair market value. If the developer is unable to provide the letter at the time of Call for Projects application, a statement of assurance must be submitted with the application, stating that all attempts will be made to meet the requirement prior to the issuance of an HCIDLA funding commitment.

For properties that were acquired via a ground lease from an agency with the powers of eminent domain, acquisition information from the agency will be required prior to loan closing.
Applications not meeting the above criteria will be automatically rejected and will not be considered for further review during the current Call for Projects. Applications can be re-submitted in a future Call for Projects.

2.2.3 **General Information Notices**
URA Regulations require that persons living in housing where federal funds will be utilized for acquisition, rehabilitation and/or redevelopment of the project, be notified that they will not or may be displaced as a result of the proposed project. HUD requires that tenants be provided with a General Information Notice (GIN) (Attachment 2.2.3) as soon as feasible. For the purposes of these AHMP Regulations, the term “as soon as feasible” is defined as the application deadline date for the Call for Projects. It is therefore required that copies of the General Information Notices sent to each of the tenants residing at the project site, along with proof/s that the notices were received by the intended recipients, be submitted with the Call for Projects application. In addition, the GIN must state that local, State, and/or Federal regulations regarding relocation or displacement payments may apply. The exception to this requirement is if the developer can provide evidence of good cause as to why it was infeasible to issue GINs and provide proof of service at the time of Call for Projects application. In this instance, the developer must submit, along with the tenant rent roll, a written statement detailing why it was not feasible to serve the GINs. However in all cases, GINs must be served prior to receipt of the loan commitment, and evidence of such notices must be received by HCIDLA within 30 days of service to the tenant/s. If the project fails to secure a funding commitment, either through the Call for Projects or the chosen leveraging source(s), all GINs must be rescinded.

2.3 **Meeting Cost Parameters**
The affordable housing development must not propose Total Eligible Basis in excess of 30% of the Total Adjusted Threshold Basis Limit, pursuant to CTCAC regulations, and must not propose a per unit Residential Cost that exceeds $500,000. Residential Costs are those costs required to build the Residential Component of the development, including Land Costs/Acquisition, Reserves, and Permanent Financing Costs. Applications not meeting this criterion will be automatically rejected and will not be considered for further review during the current Call for Projects.

2.4 **Maximum Proposed HCIDLA Contribution**
The affordable housing development must not propose City-administered permanent financing in excess of those outlined in the tables below. Applications not meeting this criteria will be automatically rejected and will not be considered for further review during the current Call for Projects. Maximum subsidy may only be calculated for those units to be restricted at or below 60% of Area Median Income (AMI) for the Los Angeles – Long Beach CA FMR Area. The maximum HCIDLA loan available to any one project is $14 million. In aggregate, the total outstanding loan amount to any one applicant, developer or general partner, may not exceed 5% of its HCIDLA’s loan portfolio balance.
### Maximum HCIDLA Subsidy

<table>
<thead>
<tr>
<th>Unit Size</th>
<th>Senior or Large-Family Projects, or Projects with other Public or Private Leverage Sources</th>
<th>Special Needs/SRO or Permanent Supportive Housing, MHP, or Other Sources of Homeless Funding</th>
</tr>
</thead>
<tbody>
<tr>
<td>0 bedroom</td>
<td>$83,660</td>
<td>$100,000</td>
</tr>
<tr>
<td>1 bedroom</td>
<td>$92,360</td>
<td>$107,500</td>
</tr>
<tr>
<td>2 bedroom</td>
<td>$97,360</td>
<td>$115,000</td>
</tr>
<tr>
<td>3 bedroom</td>
<td>$102,360</td>
<td>$115,000</td>
</tr>
<tr>
<td>4+ bedroom</td>
<td>$107,360</td>
<td>$115,000</td>
</tr>
</tbody>
</table>

*Note: Special Needs subsidy is applied on a per-unit basis, not a per-bed basis.*

In no case shall the HCIDLA maximum subsidy exceed the most recent maximum per-unit subsidy limits under the HOME Program published by HUD.

### 2.5 Applicant’s/Borrower’s Certification Statement Form

The applicant/developer shall complete and submit a signed Applicant’s/Borrower’s Certification Statement Form with the Call for Projects Application (Attachment 2.5).

For 9% LIHTC projects, the applicant/developer must self-certify (Attachment 2.5) that the affordable housing development can score the maximum points in the most recently released CTCAC application within the 24 months following the Call for Projects application deadline. This includes, but is not limited to, the “Readiness” section of the CTCAC application. HCIDLA is concerned that projects needing a zone change through a General Plan amendment, or similar entitlement work, will not be likely to meet this criteria. Applications not meeting this criteria will be automatically rejected and will not be considered for further review during the current Call for Projects. For projects proposing to use 4% LIHTC and Tax-Exempt Bonds, please refer to Section 2.18 below.

Applicants proposing to garner 5 points under the Community Benefit Integration selection criterion (see Section 5.3.1) must indicate in this form that it will commit to integrate a community facility within the above-referenced project, where at least 5% of the total square footage of the building will be used for non-residential use.

Applicants proposing to garner 5 points under the Special Needs Populations selection criterion (see Section 5.3.3) must indicate in this form that it will commit to provide at least 10% of the units for Special Needs populations, and restrict those units to families and/or individuals earning at or below 40% of the AMI.

### 2.6 Maximum Number of Projects Per Developer

In order to (1) expand and maintain developer capacity, (2) maximize product and developer diversity and (3) minimize developer concentration risk, HCIDLA will cap the number of developments one entity can participate in, at any percent of ownership interest or in any contractual form, at any one time. Only 9% LIHTC projects that are not requesting for City-administered funds, or projects that are financed through the Tax Exempt Bonds/4% LIHTC that are not requesting for City-administered funds, are not subject to this maximum projects cap.

20
The maximum number of developments one entity, or its subsidiary(ies) can participate in at any one time is seven (7); of which a maximum of four (4) can be in pre-construction and a maximum of five (5) can be in construction and/or processing Final Close-Out. Participation is defined as (1) any percentage ownership in a current or future limited partnership, LLC or their equivalent, or (2) receipt of more than 10% of the total developer fee in a current or future limited partnership, LLC or their equivalent where the party does not have an ownership interest. Participation starts at initial application and ends at Final Close-Out. Final Close-Out is defined as a milestone when all retention to the contractor (from City funds and/or other funds) is released. Applications not meeting this criteria will be automatically rejected and will not be considered for further review during the current Call for Projects. Applications can be re-submitted in a future Call for Projects. In aggregate, the total outstanding loan amount to any one applicant, developer or general partner, may not exceed 5% of its HCIDLA’s loan portfolio balance.

For a project to be considered as having completed its Final Close-Out process, and consequently, be exempted from the maximum projects cap as stated above, it shall have completed all of the milestones listed below:

- Issuance of Final Certificate of Occupancy by the L.A. Department of Building and Safety;
- Issuance of a review and certification from a State-Certified Access Specialist Program consultant (CASp);
- HCIDLA’s final release of retention.

2.6.1 Compliance with HCIDLA Asset Management, and Rent Stabilization Divisions

In consideration of the early timing of the application and project review, HCIDLA’s Portfolio Management and Occupancy Monitoring units will apply the following threshold criteria:

2.6.1.1 Portfolio Management

For each proposed developer and/or sponsor, HCIDLA must not be owed more than $10,000 in residual receipts or other fees from its entire portfolio.

2.6.1.2 Occupancy Monitoring

On projects with 10 or more restricted units, no more than 15% of the restricted units can be out of compliance. Applicants will be allowed to pass threshold if they demonstrate that they have corrected all other deficiencies, including issuing documentation of having corrected rents that were over-charged to tenants, and have met all affirmative marketing requirements set forth by HCIDLA. The compliance period includes up to 5 years of occupancy compliance history.
Applications not meeting this criteria will be automatically rejected and will not be considered for further review during the current Call for Projects.

2.6.1.3 List of Properties
Applicants shall submit with the Call for Projects application, a list of all residential income properties when the following are true: 1) the properties are owned by the applicant, 2) the properties are owned by any of the applicants’ partners, or 3) the properties are those in which any of the applicants’ principals have a vested interest in them. If one of those properties has substandard or untenable units, the application will not be reviewed until the deficiencies are corrected. If deficiencies are not resolved, the application will be denied for failure to meet threshold criteria.

2.7 Letter of Acknowledgement
The application for the Call for Projects must include a Letter of Acknowledgement from the councilmember in whose district the affordable housing development will be located. Applications not meeting this criteria will be automatically rejected and will not be considered for further review during the current Call for Projects (Attachment_2.7).

A traditional Letter of Support will be required as a condition of “Project Readiness.”

2.8 Intentionally Left Blank (for Minimum Competitive Score, please refer to Section 2.17)

2.9 Organizational Documentation and Self-Certification Statements
Applications must identify ALL members of the Development Team, including a State-Certified Access Specialist Program consultant (CASp) and consultant’s CASp license or certification number. For more information on CASp, see Section 7.4.1 of the AHMP Regulations.

The following documents must be submitted at the time of Call for Projects application:
1. An organizational chart of the proposed ownership structure;
2. See Attachment_2.6.1.3_List of Properties;
3. List of Entities and Names of Partners;
4. HCIDLA Credit Check Authorization;
5. List of Board of Directors executed within 90 days of the application;
6. See Attachment_2.5_Applicant’s/Borrower’s Certification Statement;
7. Board Resolution or Evidence of Consent from Majority Partnership Interest.

Applicants shall submit with the Call for Projects application, a list of all residential income properties that are owned by the applicant/developer/s, and or/general partner/s and shall submit this list under Section 2.6.1.3.

For the purposes of the Call for Projects application submittal, the Board Resolution shall be executed within ninety (90) days of the application deadline. The Board Resolution, as a minimum, shall contain the following language:
a. Authorization to participate in the Call for Projects;

b. Authorization to enter into and execute any and all contractual obligations, including but not limited to the City of Los Angeles Land Use Regulatory Agreement, Loan Agreement, and other documentation, as may be required by the City of Los Angeles; and,

c. Names and offices of the authorized signatories who may act on behalf of the corporation, based on the required categories below.

In addition, at the time of Project Readiness (sixty days prior to CTCAC deadline), and the AHMP Loan Closing, an updated Resolution will be required to include a loan amount.

2.10 Environmental Review and Historic Preservation

The following items must be submitted with the Call for Projects application:

- Dated color photographs of the entire project site and all properties surrounding the project site. If there are buildings on the site, all sides of the building(s) shall be included (Attachments 2.10, 2.12.2, 2.12.3);
- A project description that includes information on whether the project area and environs contain any properties listed on the National Register of Historic Places, the State of California inventory of historic places, or local inventory of historic places (Provide response under Question 6 of HCIDLA “Narrative” tab);
- Whether there are properties that appear to be historic within the boundaries or within a ½ mile radius of the project. (Provide response under Question 6 of HCIDLA “Narrative” tab).

2.11 Minimum Feasibility

All projects must demonstrate financial viability supported by a development budget with a 15-year cash flow proforma which shows positive cash flow. Projects must use the respective underwriting criteria required by the identified leveraging source, in combination with HCIDLA guidelines detailed in Part 3 of these AHMP Regulations. **Proformas submitted must be submitted in using the TCAC Application that is** in Excel format (PDF copies will not be accepted).

2.12 Reports

2.12.1 Appraisals

All applicants must submit an **AS IS** appraisal prepared not more than six months prior to the date of the property’s acquisition. If the property has not been purchased, applicants must submit an **AS IS** appraisal prepared not more than six months prior to the date of the purchase contract. The appraisal must be prepared by a California State Certified General Appraiser. In addition, the appraisal may not determine property value based solely on sales comparables of properties financed by public agencies. If a residential income approach is not utilized, applicants may submit either a separate market study completed within the last six (6) months, or the “CTCAC Rent Comparability Matrix.”
If a land is donated or leased from a public agency, an “as-is” appraisal is required at the application deadline and shall be prepared within six (6) months of 1) the transfer of ownership or 2) the Call for Projects application deadline, whichever comes first.

All applicants must submit an “AS IS” appraisal consistent with the Uniform Standards of Professional Practice (USPAP). The appraisal must be prepared by an appraiser that is State licensed or certified in accordance with the title XI of the Financial Institutions Reform, Recovery, and Enforcement Act of 1989 (FIRREA) (12 U.S.C. 3331 et seq.). The appraisal must also meet the Uniform Relocation Act definition of an appraisal: The appraisal must be a written statement independently and impartially prepared by a qualified appraiser setting forth an opinion of defined value of an adequately described property as of a specific date, supported by the presentation and analysis of relevant market information. The appraisal must have been completed within six (6) months prior to the date of the option to purchase/lease or date of the property’s acquisition. The site value is to be estimated without considering any additional value that may be attributable to any low income housing tax credits or other tax benefits the project will receive. The appraisal may not determine property value based solely on sales comparables of properties financed by public agencies.

“As-is” appraised value means the estimate of the market value of real property in its current physical condition, use, and zoning as of the appraisal date. HCIDLA shall not accept a property valuation based on “highest and best use” or “as-built” appraisal.

2.12.2 Phase I Environmental Assessment or Phase I with Required Phase II

Phase I Environmental Assessments must follow the standards outlined in American Standards of Testing and Materials (ASTM) E 1527-0513, to determine the potential presence of onsite and neighboring property contamination (including but not limited to lead-based paint, asbestos, and methane). The Environmental Assessment must have been completed within the six months prior to the date of the application deadline. If a project's Phase I Environmental Assessment indicates the need for further assessment, a Phase II report must be submitted. The applicant must include a cost estimate for any required remediation.

The Environmental Assessment must indicate if the site falls within an area of the City that requires special investigations or analysis on LIQUEFACTION, EARTHQUAKE-INDUCED LANDSLIDE, AND FAULT-RUPTURE HAZARD. Those areas are as follows:

1. State Mapped Zones requiring Liquefaction and Landslide investigation/mitigation per the Seismic Hazard Mapping Act, State of California Public Resources Code, Section 2690 et seq.
2. Alquist-Priolo Earthquake Fault Zones per the State of California Public Resources Code, Section 2620 et seq. and City of Los Angeles PFRSA.

All of the zones or areas listed above are view-able on the NavigateLA website.

2.12.3 Lead/Asbestos
All rehabilitation projects and new construction projects that involve demolition of existing structures in advance of the rehabilitation or new construction, must submit an asbestos assessment and lead-based paint report completed within the twelve months prior to the date of the application deadline. For new construction projects where there is complete demolition of all existing structures, the applicant may submit a letter in lieu of a lead test and/or asbestos assessment report indicating that the presence of lead and/or asbestos is assumed and the appropriate federal, state, and local lead and/or asbestos hazard abatement protocols will be followed. For occupied sites, assessment must include minimally invasive sampling of readily accessible surfaces. Testing for asbestos shall be subject to AQMD standards. As it relates to lead-based paint, testing and compliance shall be consistent with those standards outlined in HUD’s “Guidelines for the Evaluation and Control of Lead-Based Paint Hazards in Housing” (June 1995), including Chapter 7, Lead-Based Paint Inspection (1997 Revision), which are the industry standard. If the assessment determines that lead and/or asbestos is present, (except for new construction with complete demolition of the existing structure demolition as indicated above), a Lead and/or Asbestos Abatement Plan must be submitted. The applicant must include a cost estimate for any required abatement.

2.13 Assurances and Conditions Certification
The authorized signatory(s) for each applicant organization must read the Assurances and Conditions outlined below and submit a completed Assurances and Conditions Certification form (Attachment_2.13). By doing so, the applicant acknowledges understanding of and agreement with the following provisions that will be required at the time of contract negotiations:

2.13.1 Affirmative Action: The City’s Administrative Code (Division 10, Chapter 1, Article 1, Section 10.8) establishes the Affirmative Action program for vendors doing business with the City. As a condition of contract award, grantees will be required to comply with the provisions of the City’s Affirmative Action program, including submission of the City’s Affirmative Action form with an Affirmative Action Plan.

2.13.2 Insurance: The chosen contractor(s) must provide evidence of minimum insurance coverage requirements.

2.13.3 Service Contract Worker Retention Ordinance and the Living Wage Ordinance (SCWRO and LWO): The chosen contractor(s) shall comply with all Los Angeles Administrative Code (LAAC) Sections 10.36 et seq., SCWRO and LWO. A Declaration of Compliance must be approved by the Department of Public Works, Office of Contract Compliance prior to contract execution.
2.13.4 **Equal Benefits Ordinance (EBO):** The chosen contractor(s) must be certified as complying with the Los Angeles Administrative Code Section 10.8.2.1, EBO, prior to the execution of any City Agreement. The EBO forms must be approved by the Department of Public Works, Office of Contract Compliance prior to contract execution.

2.13.5 **Certifications:** Applicant(s) shall provide copies of the following documents to the HCIDLA:

A. Certification regarding ineligibility, suspension, and debarment as required by Executive Order 12549.

B. Certification and Disclosure Regarding Lobbying. Contractor(s) shall also file a Disclosure Form at the end of each calendar quarter in which there occurs any event requiring disclosure, or which materially affects the accuracy of the information contained in any Disclosure Form previously filed by the Contractor(s).

2.13.6 **Slavery Disclosure Ordinance:** Unless otherwise exempt, in accordance with the provisions of the Slavery Disclosure Ordinance, any contract awarded pursuant to this RFQ will be subject to the Section 10.41 - Slavery Disclosure Ordinance of the Los Angeles Administrative Code.

2.13.7 **MBE/WBE/OBE Subcontractor /Supplier Information:** The Contractor shall submit the MBE/WBE/OBE Form and comply with the City’s Minority Business Enterprise (MBE), Women Business Enterprise (WBE), and Other Business Enterprise (OBE) outreach requirements as appropriate.

2.14 **Affordable Housing Entitlement Self-Certification Form**

The applicant/developer must demonstrate to HCIDLA’s satisfaction that the project as proposed will be able to meet all zoning and land use requirements prior to the issuance of an HCIDLA funding commitment. These include, but are not limited to, general plan amendments, re-zonings and conditional use permits. HCIDLA will consult with the Los Angeles City Planning Department to verify whether the project as stated is appropriately zoned and in compliance with all zoning requirements and local land use ordinances. If a condition or requirement is pending, the project will be disqualified for failure to meet threshold criteria unless a public hearing is waived or scheduled prior to the issuance of an HCIDLA funding commitment. For the purposes of the Call for Projects application, a completed Affordable Housing Entitlement Self-Certification form is required (Attachment_2.14). The Density Calculation section (Item 4A and B, on page 2 and 3 of the Affordable Housing Entitlement Self Certification Form) states that when calculating the Base Density (by-right per Zoning Code 12.22A25) for applicants to round down, and when calculating the Maximum Allowable Density Bonus Units and Restricted Affordable Units to round up. The Density Bonus and Restricted Affordable units are calculated from the Base Density number.

2.15 **Intentionally Left Blank**
2.16 **Conceptual Architectural Plans or Schematics**
At minimum, a Conceptual Design Submittal package is required with the application. For additional information regarding Architectural Design Review and submittal requirements, refer to Exhibit 01.

2.17 **Competitive Criteria Self-Score Form and Minimum Competitive Score**
A completed Self-Score Form for Competitive Criteria – Points System, is required at Call for Projects application deadline (Attachment_2.17).

Proposed affordable housing developments must score a minimum of **forty (40)** Competitive Criteria points under the AHMP Regulations Scoring Criteria, in order to be considered into the Pipeline (Attachment_2.17).

2.18 **Part VI F – Lowest Income of CTCAC Application – For 4% Tax Credit-Bond Projects and Projects with Private Funding Sources**

If an application is proposing a Tax Exempt Bond/4% LIHTC financing structure, or a non-City controlled commitment(s) of private source(s), a completed “Part VI F – Lowest Income” of the CTCAC application is required and must demonstrate that the project is able to attain a minimum point score of forty (40) points under the Lowest Income Points Table in Section 10325(7) of the CTCAC Regulations. All Tax Exempt Bond/4% LIHTC applications and those with private funding sources that have a Lowest Income Point Score of less than 40 points shall not meet this minimum threshold requirement and shall be declined. (Attachment_2.18).

2.19 **Single Application Requirement**
Only one application per project, containing only one financing structure, will be accepted by HCIDLA. For example, when an application on a project using a 9% Tax Credit structure is submitted concurrently with a separate application using a Tax Exempt Bonds/4% LIHTC structure on a same project, HCIDLA shall reject both applications and shall not consider the project for acceptance into the Pipeline.

2.20 **Relocation**
Permanent displacement of the project site’s residents is to be minimized. The cost of relocation will be considered in assessing the feasibility of the proposed development. If a new construction project entails residential relocation or permanent displacement, the project must net a minimum of 100% more residential units (i.e., double) than the amount proposed to be demolished.

If the proposed site was occupied during the six months prior to, or during purchase negotiations, a relocation plan and assessment must be submitted. In addition, a copy of the relocation consultant’s agreement proposed or executed service agreement or contract, and the consultant’s resume/qualifications must be provided.

The relocation plan must be completed and carried out by a qualified relocation consultant. The relocation plan must include at a minimum:
- A reasonable cost estimate (housing assistance payment, moving expenses, and other allowable expenses);
- Identification of the number of households or businesses to be displaced;
- A current rent roll at the time of this application;
- Addresses Samples of the required relocation notices; and,
- A description of the proposed advisory services to be provided to the displaced households/businesses.

The relocation assessment must be completed by a qualified relocation consultant and must include a detailed cost estimate in conformance with the provisions of based on compliance with the Uniform Relocation Assistance and Real Property Acquisition Policies Act of 1970 (Uniform Act), and other HUD requirements including Section 104(d) of the Housing and Community Development Act, and/or California Code of Regulations (CCR), Title 25, Section 6038.

All projects will be required to adhere to the Uniform Acquisition and Relocation Act of 1970 (URA), Section 104(d) of the Housing and Community Development Act of 1974, amended, and/or the City of Los Angeles’ Rent Stabilization Ordinance (RSO) and/or Title 1, Division 7, Chapter 16 of the Government Code, commencing at Section 7260, and Subchapter 1 of Chapter 6 of Title 25 of the California Code of Regulations, commencing at Section 6000, whichever is applicable to each individual household and is most financially beneficial to the individual household. Please note that at minimum, the RSO relocation benefit amount must be provided to each qualifying household where the federally-prescribed relocation assistance amounts are less than the current RSO-prescribed amount; however, federal funds that are granted through these AHMP Regulations can only reimburse relocation costs that are supportable by URA and Section 104(d) Regulations.

A completed Relocation Tenant Rent Roll (Attachment_ 2.20) must also be submitted for HCIDLA’s review.

2.21 Transit Oriented Developments (TOD)—Alignment of TODs with the 5-Year Consolidated Plan

Transit-Oriented Development (TOD) areas are defined as ½ mile buffer from both heavy and light rail, Bus Rapid Transit (BRT, Silver or Orange Line) and Rapid Bus Transit (RBT Rapid Bus Line) stops1, TOD area includes all areas within ½ mile of the transit stop. Included in this definition are planned transit corridors otherwise meeting this definition, whose construction are programmed into a Regional or Metropolitan Transportation Improvement Program to be completed prior to the scheduled completion and occupancy of the supported affordable housing development, but in no case more than five (5) years from the application due date, no further than one-half (1/2) mile from a Transit Station/Stop served by High Quality Transit (HQT). HQT means a Qualifying Transit Line with high frequencies and permanent infrastructure as follows: 1) HQT must have Peak Period headway frequency of every 15 minutes or less and service seven days

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1 As defined by the States’s Affordable Housing and Sustainable Communities Program. Please refer to the Metro website: [http://www.metro.net/riding/maps/](http://www.metro.net/riding/maps/) for definition, location of transit lines, maps, timetables.
a week and, 2) Must operate on a railway or be a transit service with Bus Rapid Transit (BRT) features that either fully or partially operate on a dedicated bus-only lane (In the City of LA, these are bus lines: 720, 728, 733, 745, 760, 770, Orange Line, Silver Line). The one-half mile is to be measured from the nearest boarding point of the Transit Station/Stop to the entrance of the proposed affordable housing development along a walkable route.

If an affordable housing development being the proposed development is located within a TOD area, as described above within ½ mile of an existing or fully funded transit stop corridor, then the following documents need to be submitted at Call for Projects application deadline:

- TOD Labeled Map (Attachment 2.21.1);
- Scaled Distance Map and Parcel Map (Attachment 2.21.2);
- Heavy and Light Rail Train, BRT, RBT schedules (Attachment 2.21.3).

In addition, applicants shall indicate in the Call for Projects On-line application, under the “Project Info” tab, that the project is a “TOD,” by selecting the “TOD” in the drop-down menu. Conversely, if a project is more than ½ mile from a TOD Stop not within a TOD area, then the applicant shall select “Non-TOD” and shall not be required to submit TOD documents mentioned above.

2.22 Minimum CTCAC Final Tie-Break Scores for 9% CTCAC Set-Aside Applications
To ensure CTCAC competitiveness, any application proposing a 9% LIHTC Financing Structure that will compete for a tax credit allocation under the CTCAC’s Nonprofit Set-Aside, Special Needs Set-Aside, or “At-Risk” Set-Aside, shall use an amount of AHMP subsidy, in combination with other leveraging sources, that is necessary to achieve a tie-break score that is higher than the lowest winning Final Tie-Break Score of the respective Set-Aside from the last CTCAC funding round.

2.23 Soils Report
All new construction projects must submit a soils report completed within the past twenty-four (24) months of the Call for Projects application deadline, for the purposes of evaluating the geo-technical engineering characteristics of the on-site subsurface soils relative to the anticipated development.

The report shall include the items below:

1. Description of the field exploration and laboratory tests performed;
2. Evaluation of soil liquefaction potential;
3. Conclusions and recommendations relating to construction of the proposed residential development, based upon the analyses of data from exploration and testing programs;
4. Knowledge of the general and site-specific characteristics of the subsurface soils.

The liquefaction potential analysis shall be based on the maximum historic groundwater level in accordance with CGS Special Publication 117, the SCEC Recommended
**Procedures, and LAMC 91.1804.5. Seismically induced total and differential settlements and lateral spreading shall be evaluated and reported.**

Reports for sites occupied by structures must include subsurface investigations that are conducted in compliance with, and subject to, City of Los Angeles Department of Building and Safety standards (Attachment 2.23).

Alternatively, project sponsors may submit in lieu of a soils report, an affidavit signed by all general partners’ authorized representative stating that:

1) The general partners acknowledge that the NEPA Clearance will not be issued within ninety (90) days of the project’s admittance into the Pipeline; and,
2) The soils report will be submitted to HCIDLA ninety (90) days prior to the CTCAC application deadline.

**2.24 Self-certification for Compliance to Access Standards**

All applicants/developers shall complete and submit a signed Access Compliance Certification Form with the Call for Projects Application (Attachment 2.24), certifying that the project shall be designed, constructed, and thereafter maintained in compliance with all applicable federal, State, and local accessibility standards.
SECTION 3
UNDERWRITING, COST AND PRICING GUIDELINES

3.1 Replacement Reserve
A minimum replacement reserve of three hundred dollars ($300) per unit, per year, shall be set for all unit types, except senior units, which will be set at two hundred fifty dollars ($250) per unit, per year. However, if CTCAC, HCD or HUD should adopt AHMP Regulations that differ, the HCIDLA shall re-underwrite the project prior to the closing of the loan, in order to be consistent with the identified primary leveraging source.

3.2 Operating Reserve
The operating reserve shall be established and capitalized up front with an amount equal to three (3) months of operating expenses and hard debt service. This amount must appear in the proforma development budget at the time of application submittal, and at AHMP loan closing. The actual operating reserve account must be established and fully funded within 120 days of completion of construction. However, if CTCAC, HCD or HUD should adopt AHMP Regulations that differ, HCIDLA will have the authority to re-underwrite the project prior to the closing of the loan, in order to be consistent with the identified primary leveraging source.

3.3 Supportive Services Reserve Fund and Supportive Services Coordination and Case Management Funding
Case management must include outreach and engagement with tenants. The following Case Manager-to-tenant ratios will be used by HCIDLA in evaluating project proposals:

- One Full Time Equivalent (FTE) Case Manager to no more than 15 units of chronically homeless;
- One Full Time Equivalent (FTE) Case Manager to no more than 15 units for homeless Transition-Aged-Youths;
- One Full Time Equivalent (FTE) Case Manager to no more than 30 units of homeless with special needs;
- One Full Time Equivalent (FTE) Case Manager to no more than 45 units of low income senior or other tenant populations.

To calculate the required ratio, the quotient shall be rounded up.

Applicant/developer will be permitted to pay for supportive services coordination and case management from cash flow as an Operating Expense up to the limits defined below. Alternatively, the applicant/developer may also establish a Supportive Services Reserve Fund for supportive services coordination and case management. To the extent that there are funds available after the 1) payment of all Operating Expenses, 2) funding the Replacement Reserve Fund, and 3) funding the Operating Reserve Fund, funds may be deposited into this Supportive Services Reserve Fund for the purposes of providing supportive services coordination and case management for the project’s tenant population. In a given year, based on the target population served in each unit, the combined amounts of 1) supportive services coordination and case management costs taken as an Operating Expense and 2) deposits to the Supportive Services Reserve Fund shall be in amounts of no more than the following:
- Up to $4,080 per unit per year for the chronically homeless;
- Up to $3,060 per unit per year for homeless with special needs;
- Up to $250 per unit per year for low income senior and other tenant populations.

The maximum balance of the Supportive Services Reserve Fund may not exceed three (3) times the per unit annual limits.

Requests for disbursement from the Supportive Services Reserve Fund must be submitted in writing to HCIDLA Asset Management Division, Attention: Division Director, and will be subject to HCIDLA approval. Funds may be drawn to pay only for providing supportive services coordination and case management for the project’s tenant population and when other public funding is unavailable to cover supportive services coordination and case management expenses. Funds from this account shall not be used to pay for other supportive services. For projects serving the homeless, disbursements will be contingent upon adherence to a Supportive Services Plan that is in conformance with the Plan Requirements outlined in the HACLA PBV Call for Projects, or from a government agency issuing the rental or operating subsidy, if available. Disbursements from the Supportive Services Reserve Fund shall also be in accordance with Section 7.15 of the AHMP Regulations.

Inflation for the annual service coordination fee (on the $250, $3,060, or $4,080 per unit, per year base) may be increased by five percent (5%) annually.

However, if CTCAC, HCD or HUD should adopt a fee guideline that would differ from that of the AHMP Regulations, the HCIDLA shall re-underwrite the project prior to AHMP loan closing to ensure consistency with the regulations of the project’s primary leveraging source.

**3.4 Debt Coverage Ratio**

The Debt Coverage Ratio for the first year shall not be less than 1.15:1 or greater than 1.20:1, be equal to at least 1.15 to 1, except where the applicable leveraging source regulations state otherwise. A ratio of at least 1.15:1 is required for the full 15-year projection period. To be considered feasible, a project must demonstrate positive cash flow after debt service for a 15-year minimum term. Where a higher first year ratio is necessary to meet this requirement, the year-15 cash flow shall be no more than the greater of 1) two percent (2%) of the year-15 gross income or 2) the lesser of $500 per unit or $25,000 total. Cash flow after debt service shall be limited to the higher of twenty-five (25%) of the anticipated annual must pay debt service payment or eight percent (8%) of gross income, during each of the first three years of project operation.

**3.5 Developer Fee**

For projects with 9% LIHTC financing structure, the maximum developer fee that may be included in the project cost is two million dollars ($2,000,000); the maximum capitalized developer fee that may be eligible for payment from construction or permanent financing sources shall be two million dollars ($2,000,000).
For projects with Bond/4% LIHTC financing structure, the maximum developer fee that may be included in the project cost is two million five hundred thousand dollars ($2,500,000); the maximum capitalized developer fee that may be eligible for payment from construction or permanent financing sources shall be two million five hundred thousand dollars ($2,500,000); the maximum developer fee that may be included in project costs is the relevant limit established by the CTCAC in the California Code of Regulations, Title 4, Division 17, Chapter 1, Section 10327(c)(2)(A) and (B). Notwithstanding, the CTCAC developer fee maximums, the following limitations apply for projects using a Bond/4% LIHTC financing structure: the maximum developer fee that may be paid out of development funding sources is $2.5 million. The balance of a higher earned developer fee permissible under Section 10327(c)(2)(B) must be offset by a capital contribution of an equal amount to defray the development costs associated with the permanent supportive housing project. The project budget may not reflect, nor may the project pay out, a deferred developer fee beyond the balance owed on the $2.5 million portion of the fee.

All other projects that are not structured as Bond/4% LIHTC shall be subject to the 9% LIHTC developer fee policy established in TCAC Regulations Section 10327(c)(2)(A).

Any unpaid developer fee balance shall be paid from annual, excess cash available following the payment of all project operating costs, debt service, reserve deposits and administrative fees. However, no developer fee may be disbursed from any source without the approval of HCIDLA.

The recapture of the any deferred developer’s fee will shall be 15 years. Interest Any interest on deferred fees shall be payable from the developer’s share of residual receipts.

### 3.6 Consulting Fees

Consulting fees must not exceed $100,000 and should be dependent upon the size and complexity of the project. Specific consulting services include: preparation of tax credit applications; preparation of HCIDLA applications and other public agency applications; preparation of applications for conventional financing, as well as provision of general development services such as the selection and coordination of the development team; loan documentation; and, processing local approvals and entitlements. Fees required for construction management are not included in this category.

If the developer performs development services for the project which could be contracted to a consultant (e.g., preparation of a Tax Credit application, obtaining entitlements), the developer is entitled to assign the consulting fees to its own organization. Applicants may not make side agreements with consultants which increase the consulting fees beyond the amount shown on the consulting line item. All consultant contracts and fees charged by the developer (in excess of the development fee) to provide services to the project shall be reviewed and approved by HCIDLA for cost reasonableness.
3.7 Cost and Pricing Guidelines

3.7.1 Purchase Price
The maximum allowable purchase price is the lower of either the purchase price of the property or the as-is appraised value as evidenced by an appraisal that is prepared by a California State-certified general appraiser no more than six (6) months prior to the date of HCIDLA loan funding. The appraisal may not determine property value based solely on the sale of comparables financed by public agencies.

Additionally, if the subject site is being sold by an entity related to the newly proposed ownership entity, any mark-up on the land costs must be clearly stated and will be subject to HCIDLA approval.

3.7.2 Tax Credit Pricing
A letter of interest is not required at Call for Projects application deadline. However, for underwriting purposes, HCIDLA will not approve a loan based on assumptions that are unreasonable or inconsistent with industry standards.

3.7.3 Cost Controls
All contracts, including but not limited to Owner/Architect, Owner/Consultants and Owner/General Contractor must be approved by HCIDLA.

Developers are required to submit a completed HCIDLA Proforma (Attachment_2.11) in Excel format; PDF copies will not be accepted. Project costs should take into consideration anticipated increases in construction labor and materials costs throughout the projected construction period. Construction estimates will be reviewed at the time of determination for Project Readiness and any estimates considered to be excessively high or low may result in the rejection and/or removal of the project from the Pipeline list. Applicants should not expect HCIDLA to fill any additional financing gaps that occur as a result of rising prices.

3.7.4 Competitive Bid – General Contractors and Subcontractors
If at the time of application, the general contractor was not identified as part of the development team, the construction contract shall be awarded through a competitive bid process. The developer shall utilize a Request for Qualifications (RFQ) process (soliciting a minimum of three proposals). Awards should be made to the responsible firm whose proposal is most advantageous to the project with price and other factors considered. Criteria for selection should include, but not be limited to: the success of previous projects; experience and track record for completing projects on time and on budget; amount of overhead and profit; ability and/or capacity to complete the job within the time frame required; contractor integrity; and, the breadth of financial and technical resources to support the project. The general contractor, construction contract, and any change orders issued thereunder, will be subject to the HCIDLA’s approval. If at the time of application, a
general contractor has been selected and is identified as a member of the development team, the developer/general contractor must provide a minimum of three (3) bids for each major trade including but not limited to site work, concrete, carpentry, drywall, plaster, mechanical, electrical and plumbing.

3.7.5 Disallowed Costs
HCIDLA reserves the right to disallow any costs which it believes to be excessive, avoidable, unwarranted or disallowed pursuant to any and all funding guidelines. Additionally, HCIDLA will not approve a loan based on costs that are unreasonable or inconsistent with industry standards.

3.7.6 Wage Compliance
Assuming HOME funds will be used as a funding source, all projects will be required to pay wages to laborers and mechanics at the Davis-Bacon wage rates, at minimum. However, any project funded in whole or in part with Community Redevelopment Agency (CRA/LA) or other State funds are subject to State Prevailing Wage Requirements.

All projects located within the City of Los Angeles, including tax-exempt bond-financed projects, must pay wages to laborers and mechanics at either the Davis-Bacon wage rates or State of California prevailing wages, whichever are higher for each job classification.

For both Davis-Bacon and State Prevailing Wage projects, the final wage decision to be employed will depend upon the height (number of stories) of the project. Applicant/developer shall be responsible for complying with the applicable wage scale as determined by the City.

3.7.6.1 Davis-Bacon Wage Requirements
The U.S. Department of Labor (DOL) issues Davis-Bacon Work Determinations reflecting prevailing wages and benefits paid by the construction industry within specific localities. The Work Determinations are further classified by the nature of the construction projects performed, specifically listed as "schedules:" residential, building, highway, and heavy construction. A brief outline of the definitions for each schedule is listed below. Further details and examples may be found in DOL's "All Agency Memorandum Nos. 130 and 131" issued in 1978 (reference the W Dol Library Page). For more information, please refer to DOL’s website containing Federal Davis-Bacon Wage Determinations at http://www.wdol.gov/archdba.aspx.

- Building Construction: Includes construction of sheltered enclosures with walk-in access for the purpose of housing persons, machinery, equipment or supplies; all construction of such structures; the installation of utilities and of equipment, both above and below grade levels; as well as incidental grading, utilities and paving. Such structures
need not be "habitable" to be building construction. Also, the installation of heavy machinery and/or equipment does not generally change the project's character as a building.

- Residential Construction: Includes the construction, alteration or repair of single-family houses, or apartment buildings of no more than four stories in height. This includes all incidental items such as site work, parking areas, utilities, streets, and sidewalks.

Projects utilizing HCIDLA funds will be subject to the payment of wages to laborers and mechanics at a rate not less than the minimum prevailing wage rate specified by the Secretary of Labor, in periodic wage determinations (Davis-Bacon Wages), in conformity with either HOME, CDBG, NSP or other applicable federal funding regulations.

3.7.6.2 State Prevailing Wage Requirements

Any project funded in whole or in part with public funds, including Community Redevelopment Agency (CRA/LA) or other State funds is subject to State Prevailing Wage Requirements.

Pursuant to the California Code of regulations Section 16001(d), residential projects consist of single-family homes and apartments up to and including four stories. The residential determination applies only to the residential portion of the project meeting this definition. Construction of any structures or ancillary facilities on the project that does not meet this definition requires the payment of the general commercial prevailing wage rates.

According to the definitions contained in Title 8, Section 1504 of the California Code of regulations, the following is the definition of a building story:

“That portion of a building included between the upper surface of any floor and the upper surface of the floor next above, except that the topmost story shall be that portion of a building included between the upper surface of the topmost floor and the ceiling or roof above. If the finished floor level directly above a basement, cellar or unused underfloor space is more than 6 feet above grade as defined herein for more than 50 percent of the total perimeter, or is more than 12 feet above grade as defined herein at any point, such basement, cellar or unused underfloor space shall be considered as a story.”

Information regarding California’s State Prevailing Wage Determinations are as follows:
CA State Wage Determinations:
http://www.dir.ca.gov/dlsv/statistics_research.html

Archived CA State Determinations:
http://www.dir.ca.gov/dlsv/DPreWageDetermination.htm

3.7.7 Contractor Accountability

3.7.7.1 Cost of the Work plus a Fee with a Guaranteed Maximum Price Contract (GMAX)
General Contractors will be required to use a Guaranteed Maximum Price Contract (GMAX) wherein the basis for payment is the cost of the work plus a fee. The construction contract shall include an overall cost limitation of fourteen percent (14%) of the cost of construction, which shall apply to builder overhead, profit, and general requirements, excluding builder's general liability insurance. For purposes of calculating builder overhead and profit, the cost of construction includes offsite improvements, demolition and site work, structures, prevailing wage, and general requirements. For purposes of calculating general requirements, the cost of construction includes offsite improvements, demolition and site work, structures, and prevailing wage. All construction contracts shall clearly state that the sharing of cost savings, which are above and beyond the maximum fourteen percent (14%) of the cost of construction for builders overhead, profit and general requirements are not allowed under said contracts.

3.7.7.2 Construction Contract Audit
Borrowers shall submit for HCIDLA’s approval, a completed audit of construction costs by an independent Certified Public Accountant within sixty (60) calendar days after the issuance of the project’s Final Certificate of Occupancy. The audit shall include the accountant’s opinion on calculation of profit, overhead, and general conditions as a percentage of the total contract amount.

3.7.7.3 Enforcement Language
The City loan documents will enforce the 14% cap on profit, overhead and general conditions that includes penalties, fees, and possible debarment of the borrower, contractor and/or their principals.

3.7.7.4 LCP Tracker
Contractors will be required to report to HCIDLA’s Prevailing Wage Compliance Unit using the LCP Tracker labor compliance software, used by many public agencies to capture, monitor, and report prevailing wage compliance in projects financed with public funds. An amount equal to 0.03% of the construction contract must be paid in full by the applicant/developer within 30 days of execution of the HCIDLA loan.
3.7.7.5 Cost Certification
Cost certification is required of all owners and all general contractors. Implementing the cost certification process for general contractors will create greater transparency and accountability of the resources available to the affordable housing development community.

Direct Construction Cost Summary (incorporated into Attachment 2.11):
A construction cost breakdown must be prepared using the standard Construction Specification Institute (CSI) Division format for building components. Prices for labor must take into consideration the applicable wages (e.g., Davis-Bacon or other). Where there is an identity of interest relationship between the general contractor and/or the owner and a subcontractor as defined in Section 7.14, HCIDLA will require a cost certification of the subcontractor. Any overhead, profit and general requirement fees paid to that subcontractor will be added to the general contractor’s overhead, profit and general requirements and limited to the percentages allowable in these AHMP Regulations. In these instances, the general contractor must provide to a third party Accountant:

- Copy of construction contract and any change orders;
- Listing of all subcontractors utilized on the job, with amounts paid and to be paid;
- Listing of all “other costs/fees” paid and/or incurred for the project by the contractor.

The Accountant shall select at least five other subcontractors at random or by a sampling method, and verify the amounts paid to each subcontractor by reviewing check copies, contract documents, change orders, and other supporting information to verify amounts included within the cost certification for each subcontractor selected.

Coverage should be at least 40% of total cost incurred on the construction contract. If not, the Accountant shall select additional subcontractors and perform procedures above until the 40% requirement is exceeded.

The Accountant shall perform a comparison of actual costs to the amount budgeted at the time of application and obtain explanations for significant variances.

The Contractor’s Cost Certification forms must be accompanied by the unqualified opinion of the Accountant.

3.7.8 Utility Allowance
Newly constructed projects in the design phase (brand new, never previously used buildings) must use the California Energy Commission (CEC) California Utility Allowance Calculator (CUAC). HCIDLA requires that the signing consultant be qualified by the California Association of Building Energy Consultants’ (CABEC) Certified Energy Plans Examiner (CEPE) program, and
must be a certified Home Energy Rating System (HERS) Rater, or a California licensed mechanical engineer or electrical engineer.

Rehabilitation projects or projects with Project Based Section 8 Vouchers from HACLA shall use HACLA’s utility allowance.

If a new construction development has several units supported by Section 8 Project Based Vouchers (PBVs) from HACLA, then the project shall be allowed to use HACLA’s utility allowances for the entire project, except when the project has HOME funding. Projects with HOME funding commitments after 8/23/17 cannot use the HACLA utility allowance; instead they can use CUAC or HUD Utility Schedule Model (HUSM) to develop their utility allowances. Projects with HOME funding commitments after 8/23/17 and that have PBVs from a public housing agency (PHA) must apply for and be granted a waiver from HUD to allow them to use the PHA’s utility allowance.

3.7.9 Land Use Fees
Projects must include the fees that are associated with services provided by HCIDLA’s Land Use Unit, e.g. covenant preparation, AB 2222/2256 Determination, covenant monitoring. These fees are effective as of January 16, 2017. For more information, HCIDLA’s Land Use Unit can be reached at (213) 808-8843.
SECTION 4
APPLICATION PROCESS AND REQUIREMENTS

The following general rules will apply to all applications submitted under the Affordable Housing Managed Pipeline Call for Projects:

4.1 General Rules:

4.1.1 Only one application per project, containing one financing structure only, will be accepted by HCIDLA. Multiple applications for the same project are not allowed (e.g. an application using a 9% LIHTC structure that is submitted concurrently with a separate application using a Tax Exempt Bond/4% LIHTC structure, on a same project, will be declined).

4.1.2 These AHMP Regulations are open for rental housing projects which intend to apply to CTCAC, the State, CDLAC, or locally (e.g. County of Los Angeles Community Development Commission, etc.).

4.1.3 All applications must be received by the required date for each established round of Call for Projects. Applicants are encouraged to submit their projects as early as possible.

4.1.4 Incomplete applications will not be considered for funding. It is the responsibility of the applicant to ensure completeness of their submittal.

4.1.5 Staff will begin reviewing and underwriting proposals as soon as they are received.

4.1.6 Applicants will be subject to a background check to ensure compliance with HCIDLA Business Policy.

4.1.7 All information and support documents relevant to the proposed project must be submitted with the application. The completion of all applicable sections of the HCIDLA-supplied application is required.

4.2 Application Scoring
This is a competitive process, and project applications will be scored and ranked according to the scoring system in Section 5 below.

4.3 Application Submittal and Review
Call for Projects applicants must use the online application and forms provided or approved by HCIDLA. Application forms must not be modified. Applications must be submitted on time. Late and/or incomplete applications will not be accepted.

Applications received after the deadline will not be accepted. Applications submitted through hard copies, facsimiles or email will not be accepted.
4.4 Appeal Process

(a) Availability
Unsuccessful applicants may file an appeal of a HCIDLA Staff evaluation limited to:

(1) Disqualification of application pursuant to Section 2 – Threshold Requirements;

(2) Verification or determination of the application point score pursuant to Section 5 Selection Criteria;

(b) Timing
The appeal must be submitted in writing to the HCIDLA, Housing Development Bureau, to the attention of the Assistant General Manager (AGM). The appeal shall identify specifically, based upon previously submitted application materials, the applicant's grounds for the appeal. Consequently, the appeal review shall be based upon the existing documentation submitted by the applicant when the application was filed. The HCIDLA AGM will respond in writing to the appeal letter within five (5) working days after receipt of the appeal letter.

4.5 City Council and Mayoral Approval Process
Final score and ranking recommendations will be reviewed by the Mayor’s Office, City Administrative Officer, the Chief Legislative Analyst, the Housing Committee of the City Council, and the full City Council. Once the recommendations are adopted by the City Council, the Mayor’s Office will give its final concurrence.

4.6 Release of Funds
Due to the contingent nature of commitments made by HCIDLA through the AHMP, loan agreements will not be executed until all funding is in place or reasonably expected. However, in no event will HCIDLA be required to execute a loan agreement if after the specified funding cycles have elapsed, a funding gap exists for any reason, including cost increases, the withdrawal or reduction of a previous commitment, or deferred costs or fees.
SECTION 5
SELECTION CRITERIA

Each application will be evaluated and scored according to the following criteria and additional project selection considerations:

5.1 **Financial Efficiency** (Maximum 55 45 points)

5.1.1 **Donated Land** (Maximum 10 points)
Affordable housing developments located within land donated, or leased at no cost to the project by either a private or public entity, will receive 10 points.

In addition, HCIDLA shall accept the property’s “Below Market Value of Ground Lease” (BMV), and shall award points on a pro-rata basis using the ratio of BMV to the appraised value. The “Below Market Value” as used in this section is defined as the difference between the appraised value of the property minus the actual lease amount. Points awarded from this section are calculated by using this difference, dividing it by the appraised value, and then multiplying the resulting quotient by 10 points. The final calculated point score shall be rounded down to the nearest whole number. For example, a property with a BMV of $2,134,000 and an appraised value of $4,000,000 shall be awarded 5 points (i.e. $2,134,000 divided by $4,000,000 is 53.3%, and then multiplied by 10, equals 5.335, and rounded down to the nearest whole number is 5 points).

For the value of the lease, the portion of the value that HCIDLA shall consider for competitive points shall be reduced by the aggregate amount of any land lease payments over the lease term.

If a land is donated or leased from a public agency, the value of the donated/leased land must be supported by an “as-is” appraisal, consistent with the guidelines in Section 2.12.1 (Attachment_2.12.1).

5.1.2 **Ratio of Projected HCIDLA Resources to TDC** (Maximum 35 25 points)
Applications will be reviewed for the projected amounts of non-City administered financial resources to be leveraged. The Projected Leverage Ratio will be calculated by taking all non-City administered financial resources (i.e. all financial resources excluding City administered Public Funds and projected tax credit equity from either the 9% LIHTC or the 4% LIHTC) and dividing that amount by the projected TDC. Funds from the City’s CDBG, HOME, HOPWA entitlements, Prop HHH funds and CRA funds are considered as City-administered financial resources. Projected tax credit equity from 9% LIHTCs or 4% LIHTCs are considered as City-administered financial resources. Private debt, whether or not it is supported by PBVs or other subsidy (i.e. Tranche B loans), will be considered non-City administered financial resources. The result will then be multiplied by 100 to produce a percentage. Points will be awarded at the rate of one point for each full percentage point that the Projected Leverage Ratio is above 10%, up to a maximum of 35 25 points.
For example, for a Projected Leverage Ratio of 13.66%, the project will be awarded one point for each full percentage above 10%, or 3 points.

With the exception of deferred fees or Below Market Value of Ground Lease, the HCIDLA will only accept a proposed non-City administered financial resource from a funding source with finalized published guidelines.

Applicants proposing to garner points under this section must submit a copy(ies) of Leveraging Source Application/s as required under Section 2.1 above.

5.1.3 Committed Funding Sources  (Maximum 10 points)

Points will be awarded for submittals within the application documenting enforceable commitments for permanent financing from non-City resources, for a maximum of 10 points. For purposes of scoring, committed funding sources include federal, state, or local government funds, CRA/LA funds, including the outstanding principal balances of prior existing public debt or subsidized debt that has been or will be assumed in the course of an acquisition/rehabilitation transaction, excluding AHMP Funds. Outstanding principal balances shall not include any accrued interest on assumed loans, even where the original interest has been or is being recast as principal under a new loan agreement. Points shall only be awarded for assumed principal balances only upon documented approval of the loan assumption or other required procedure by the public agency holding the promissory note. In addition, points will be awarded for funds that are already committed under the Affordable Housing Program of Federal Home Loan Bank.

To receive points under this subsection for loans, those loans must be “soft” loans, having terms (or remaining terms) of at least 15 years, and below market interest rates and interest accruals, and are either fully deferred or require only residual receipts payments for at least the first fifteen years of their terms. Qualified soft loans may have annual fees that reasonably defray compliance monitoring and asset management costs associated with the project. The maximum below-market interest rate allowed for scoring purposes shall be four percent (4%) simple, or the Applicable Federal Rate (AFR) if compounding. RHS Section 514 or 515 financing shall be considered soft debt for scoring purposes in spite of a debt service requirement.

Committed Private “tranche B” loans underwritten based upon rent differentials attributable to rent subsidies shall also be considered committed funds for purposes of this subsection. The amount of private loan counted for scoring purposes would be the lesser of the private lender commitment amount, or an amount based upon underwriting standards. Standards shall include a 15-year loan term; an interest rate established annually by CTCAC based upon a spread over 10-year Treasury Bill rates; a 1.15 to 1 debt service coverage ratio; and a five percent (5%) vacancy rate. In addition, the rental income differential for subsidized units shall be established by subtracting tax credit rental income at 50 percent (50%) AMI levels (40% AMI for Special Needs/SRO projects or for
Special Needs units within a mixed-population project) from the anticipated contract rent income documented by the subsidy source.

Deferred developer fees or loans from a related company or development team shall not be counted.

Points will be awarded by calculating the ratio of Enforceable Commitments to projected TDC according to the following scale:

- Ratio of Committed Funds to TDC is 4.99% or Less = 0 Points
- Ratio of Committed Funds to TDC is more than 4.99% = 10 Points

Affordable housing developments with existing enforceable commitments for permanent financing will be prioritized based on the proximity of the expiration of their commitments.

5.2 General Partner, Management Company, and Borrowing Entity Characteristics (Maximum 49 20 points)

5.2.1 General Partner Experience (Maximum 7 5 Points)

To receive points under this subsection for projects in operation for over three years from the filing deadline date, the applicant must submit a certification from a third party certified public accountant (CPA) that the projects for which it is requesting points have maintained a positive operating cash flow, from typical residential income alone (e.g. rents, rental subsidies, late fees, forfeited deposits, etc.) for the year in which each development’s last financial statement has been prepared (which must be effective no more than one year prior to the application deadline) and have funded reserves in accordance with the partnership agreement, and any applicable loan documents. This certification must list the specific projects for which the points are being requested. The CPA certification may be in the form of an agreed upon procedure report that includes funded reserves as of report date, which shall be within sixty (60) days of the application deadline. To obtain points for projects previously owned by the proposed general partner, a similar certification must be submitted with respect to the last full year of ownership by the proposed general partner, along with verification of the number of years that the project was owned by that general partner. The certification must list specific projects for which the points are being requested (Attachment 5.2.1).

To obtain points for projects previously owned, the ending date of ownership or participation must be no more than ten (10) years from the application deadline. This certification must list the specific projects for which the points are being requested. The certification of the third party certified public accountant may be in the form of an agreed upon procedure report that includes funded reserves as of the report date, which shall be dated within 60 days of the application deadline. Where there is more than 1 general partner, experience points may not be aggregated;
rather, points will be awarded based on the highest points for which 1 general partner is eligible.

3-4 projects in service more than 3 years, of which 1 project shall be in service more than 5 years and 2 projects shall be California Low Income Housing Tax Credit projects = 3 points

5 or more projects in service more than 3 years, of which 1 project shall be in service more than 5 years and 2 projects shall be California Low Income Housing Tax Credit projects = 7.5 points.

For special needs housing type projects only, applying through the Nonprofit set-aside or Special Needs set-aside only, points are available as described above or as follows:

3 Special Needs projects in service more than 3 years, and one California Low Income Housing Tax Credit project which may or may not be one of the 3 special needs projects = 3 points

4 or more Special Needs projects in service more than 3 years, and one California Low Income Housing Tax Credit project which may or may not be one of the 3 special needs projects = 7.5 points

5.2.2 Management Company Experience (Attachment 5.2.2)

(Maximum 7.5 Points)

Management Company Experience - To receive points under this subsection, the property management company must meet the following conditions. To obtain points for projects previously managed, the ending date of the property management role must be no more than 10 years from the application deadline. In addition, the property management experience with a project shall not pre-date the project’s placed-in-service date.

6-10 projects managed over 3 years, of which 2 projects shall be California Low Income Housing Tax Credit projects = 3 points

11 or more projects managed over 3 years, of which 2 projects shall be California Low Income Housing Tax Credit projects = 7.5 points

For special needs housing type projects only, applying through the Nonprofit set-aside or Special Needs set-aside only, points are available as described above or as follows:

2-3 Special Needs projects managed over 3 years, and one California Low Income Housing Tax Credit project, which may or may not be one of the special needs projects = 3 points
4 or more Special Needs projects managed over 3 years, and one California Low Income Housing Tax Credit project, which may or may not be one of the special needs projects = 7.5 points

Points in subsections 5.2.1 and 5.2.2 above will be awarded in the highest applicable category and are not cumulative. For points to be awarded in subsection 5.2.2, a Letter of Interest from the property management company for the subject application must be submitted at the time of application. “Projects” as used in subsections 5.2.1 and 5.2.2 means multifamily rental affordable developments of over 10 units that are subject to a recorded regulatory agreement. General Partner and Management Company experience points may be given based on the experience of the principals involved, or on the experience of municipalities or other nonprofit entities that have experience but have formed single-asset entities for each project in which they have participated, notwithstanding that the entity itself would not otherwise be eligible for such points. For qualifying experience, “principal” is defined as an individual overseeing the day-to-day operations of affordable rental projects as senior management personnel of the General Partner or property management company.

5.2.3 Certified Community Housing Development Organization (CHDO)

(Maximum 5 10 Points)

To be awarded 5 10 points under this criterion, the General Partner in the partnership and the developer, both, must be certified as a CHDO by the HCIDLA prior to the application deadline. For joint ventures, all parties with the general partner and/or developer role must be CHDOs to qualify for 5 10 points. (Attachment 5.2.3). See Exhibit 05 for guidance on CHDO requirements.

To qualify as a CHDO, the 2013 Rule requires that a nonprofit has paid employees with housing experience appropriate to the role the nonprofit expects to play in projects (i.e. developer, sponsor, or owner) in order to receive a CHDO designation.

Requests for information on obtaining a CHDO certification from HCIDLA must be directed to:

<table>
<thead>
<tr>
<th>Housing + Community Investment Department</th>
</tr>
</thead>
<tbody>
<tr>
<td>Housing Development Bureau</td>
</tr>
<tr>
<td>Attention: Victor Cendana</td>
</tr>
<tr>
<td>1200 W. 7th Street, 8th Floor</td>
</tr>
<tr>
<td>Los Angeles, CA 90017</td>
</tr>
<tr>
<td>Telephone: (213) 808-8583</td>
</tr>
</tbody>
</table>
5.3 Other Policy Objectives  (Maximum 26 35 points)
From time to time, the City will promote other policy objectives in its selection criteria.

5.3.1 Community Benefit Integration  (Maximum 8 10 points)
Affordable housing developments proposing to integrate any of a broad assortment of community facilities, where at least 5% of the total building square footage will be used for non-residential use will receive 8 10 points. Community facilities can include, but are not limited to community meeting space, community office space, family resources center space, federal qualified healthcare clinic, viable commercial space, community gardens, child care space, or transit-oriented facilities (Attachments 2.5, 2.16).

5.3.2 Small-Difficult-To-Develop Areas and/or Qualified Census Tracts  (Maximum 4 10 points)
Affordable housing developments located within a Small-Difficult-to-Develop Area (SDDA) and/or a Qualified Census Tract (QCT) as published by CTCAC or HUD, are eligible to receive 4 10 points. To receive points under this subsection, a Labeled Map showing the project is located within the SDDA or QCT shall be submitted with the application (Attachment 5.3.2).

5.3.3 Special Needs Populations  (Maximum 10 points)
Developers committing to 1) provide at least 10% of the units for Special Needs populations, as defined in State HCD’s MHP Supportive Housing Regulations and 2) restrict those units to families and/or individuals earning at or below 40% of the AMI, will receive 10 points.

To be awarded 10 points under this criterion, applicants shall indicate in the Applicant/Borrower’s Certification Statement at application deadline, that at least 10% of the project’s total number of units shall be set aside for population with Special Needs (Attachments 2.5 and 7.15).

Item (r) of Section 7301 of State HCD MHP Supportive Housing Regulations state that, "‘Special Needs Populations’ means Disabled Households, agricultural workers, single-parent households, survivors of physical abuse, homeless persons or persons at risk of becoming homeless, chronically ill persons including those with HIV and mental illness, displaced teenage parents (or expectant teenage parents), homeless youth as defined in Government Code section 11139.5, individuals exiting from institutional settings, chronic substance abusers, or other specific groups with unique housing needs as determined by the Department. ‘Special Needs Populations’ do not include seniors or the frail elderly unless they otherwise qualify as a Special Needs Population.”

5.3.4 New Construction Projects with 50 or more total units  (Maximum 4 5 points)
Affordable new construction housing developments with (50) or more total units will receive four five (4 5) points under this subsection.
5.4 **Intentionally left blank**

5.5 **Negative Points  (No maximum)**

The City will award Negative Points based on the following:

5.5.1 The City will impose 50 negative points to developers that do not follow pipeline order as stipulated herein.

5.5.2 The City will impose negative points consistent with its soon-to-be-adopted Borrower Compliance Policy.

5.5.3 In addition, the City hereby adopts Section 10325(3) of the CTCAC’s Regulations concerning Negative Points system and relevant categories to its Competitive Scoring system.

### SCORING SUMMARY

**COMPETITIVE CRITERIA**

<table>
<thead>
<tr>
<th>Category</th>
<th>Maximum Points</th>
</tr>
</thead>
<tbody>
<tr>
<td>Financial Efficiency (45 55 Points)</td>
<td></td>
</tr>
<tr>
<td>1. Donated Land</td>
<td>10 Points</td>
</tr>
<tr>
<td>2. Projected Leverage Ratio</td>
<td>25 35 Points</td>
</tr>
<tr>
<td>3. Committed funds</td>
<td>10 Points</td>
</tr>
<tr>
<td>General Partner, Management Company, and Borrowing Entity Characteristics (20 49 Points)</td>
<td></td>
</tr>
<tr>
<td>1. General Partner Experience</td>
<td>5 7 Points</td>
</tr>
<tr>
<td>2. Property Manager Experience</td>
<td>5 7 Points</td>
</tr>
<tr>
<td>3. Borrowing Entity is a CHDO</td>
<td>10 5 Points</td>
</tr>
<tr>
<td>Other Policy Objectives (35 26 Points)</td>
<td></td>
</tr>
<tr>
<td>1. Community Benefit Integration</td>
<td>10 8 Points</td>
</tr>
<tr>
<td>2. SDDA Area or QCT</td>
<td>10 4 Points</td>
</tr>
<tr>
<td>3. Special Needs Populations</td>
<td>10 Points</td>
</tr>
<tr>
<td>4. New Construction with 50 or more units</td>
<td>5 4 Points</td>
</tr>
<tr>
<td><strong>TOTAL POINTS</strong></td>
<td>100 Points</td>
</tr>
<tr>
<td><strong>Negative Points</strong></td>
<td>- __ Points</td>
</tr>
</tbody>
</table>
5.6 **Additional Project Selection Considerations**

5.6.1 **Ranking and Selection by Set-Aside and Geographic Apportionment Pools**
The Call for Projects applications will be ranked, within the 9% LIHTC pool, those projects that intend to compete in the Special Needs/SRO Set-Aside, At-Risk Set-aside, Non-Profit Set-aside, and the Los Angeles City Geographic Apportionment. Projects will be selected into the AHMP until sufficient number of high-scoring applications will use all tax credits that are available from two (2) CTCAC consecutive rounds.

5.6.2 **Minimum Permanent Supportive Housing Projects in the Pipeline**
In order to maximize utilization of the 9% LIHTC resource and to support production of Permanent Supportive Housing in accordance with the Consolidated Plan, the City will prioritize the goal of always having at least 300 units of Permanent Supportive Housing in the Pipeline, annually, subject to availability of funds and tax credits.

5.6.3 **Minimum At-Risk Projects in the Pipeline**
In order to maximize utilization of the 9% LIHTC resource and to facilitate its preservation goals, the City will prioritize the goal of always having at least 100 “At-Risk” units in the Pipeline. To do so, the City may reach below higher ranking non-At-Risk affordable housing developments to maintain at least 100 units of At-Risk affordable housing in the Pipeline at all times.

5.6.4 **Minimum Senior Projects and Large Family Projects in the Pipeline**
To the extent that there are available 9% LIHTC, AHMP Funds, or leveraging sources for senior projects or large family projects, the City will prioritize the goal of always having at least 50 units targeting seniors, and 450 units targeting large families, in the Pipeline.

5.6.5 **Geographic Distribution of Resources**
*In accordance with the City’s 5-Year Transit Oriented Consolidated Plan, the AHMP Program will continue to prioritize affordable housing developments that are located within the ½-mile of an existing or fully-funded transit corridor (please refer to the TOD definition in Section 2.21).*

To enable HCIDLA to allocate its geographic distribution of resources, the City shall prioritize a goal of having at least 640 TOD units, and 160 non-TOD units in the Pipeline.

5.6.6 **Priority Order of LA City Goals**
This is a competitive Call for Projects and applications will be scored according to the selection criteria and goals set forth above. After verifying all application self-scores, projects will be selected in the following order, subject to availability of 9% LIHTC, AHMP Funds, or other leveraging sources:

**FIRST**, all applications will be sorted according to “Location Type” by grouping together: 1) all TOD projects, and 2) all Non-TOD projects. Within the non-TOD group, the HCIDLA will rank applications using verified scores as the ranking
key, from the highest to the lowest score. Beginning with the top-ranking non-TOD project, and then the next top-ranking project and so on, the HCIDLA will select projects from this non-TOD group, and admit them into the Pipeline. The HCIDLA will keep a cumulative count of the number of Non-TOD units that are being accepted into the Pipeline and will continue to select projects until the goal of 160 non-TOD units is reached. The HCIDLA will stop selecting non-TOD applications when the goal for non-TOD units is reached.

SECOND, within the TOD group, applications will be sorted according to: 1) Permanent Supportive Housing Project (PSHP), and 2) Non-PSHP. Within the PSHP group, the HCIDLA will rank applications using verified scores as the ranking key, from the highest to the lowest score. Beginning with the top-ranking PSHP project, and then the next top-ranking project and so on, the HCIDLA will select projects from this PSHP group and admit them into the Pipeline. The HCIDLA will keep a cumulative count of the number of PSHP units that are being accepted into the Pipeline from the first and second order of selections, and will continue to select projects until the goal of 300 PSHP units is reached. If the goal of 300 PSHP units is not yet reached, the HCIDLA will continue to select PSHP projects from the remaining Non-TODs, beginning with the top-ranking project, and then the next top-ranking project and so on, until the goal of 300 PSHP units is reached. When the goal of 300 PSHP units is reached, the HCIDLA will stop selecting any PSHP application into the Pipeline.

THIRD, within the 9% LA City Regional Apportionment group (General Pool), the HCIDLA will rank applications using verified scores as the ranking key, from the highest to the lowest score. Beginning with the top-ranking project, and then the next top-ranking project and so on, the HCIDLA will select projects from this General Pool group and admit them into the Pipeline. The HCIDLA will keep a cumulative count of the number of General Pool units that are being accepted into the Pipeline from the first and third set of selections and will continue to select projects until the goal of 450 Large Family units, and 50 Senior units is reached.

FOURTH, within the Bonds/4% LIHTC group, the HCIDLA will rank applications using verified scores as the ranking key, from the highest to the lowest score. Beginning with the top-ranking Bonds/4% LIHTC project, and then the next top-ranking project and so on, the HCIDLA will select projects from this group and admit them into the Pipeline. The HCIDLA will keep a cumulative count of the number of units that are being accepted into the Pipeline from the first, second, third, and fourth set of selections and will stop selecting projects into the Pipeline as goals are reached, subject to availability of AHMP Funds.

FIFTH, within the group of applications that are not classified under the First, Second, Third, or Fourth Selection Order as mentioned above, the HCIDLA will rank applications using verified scores as the ranking key, from the highest to the lowest score. Beginning with the top-ranking project, and then the next top-ranking project and so on, the HCIDLA will select projects from this group and admit them into the Pipeline. The HCIDLA will keep a cumulative count of the number of units that are being accepted into the Pipeline from the first, second,
third, and fourth set of selections, and will stop selecting projects into the Pipeline as goals are reached, subject to availability of AHMP Funds.

5.6.7 Intentionally Left Blank

5.7 Exceptions to Pipeline Order Pertaining To Small-Site Developments
For the anticipated Round 2 of a 9% CTCAC Competitive Round, if the next project in the Pipeline list has a tax credit request that is too large to be reachable, the City may move up a smaller development seeking a small amount of 9% LIHTC. This will be done in accordance with the applicable CTCAC practices.

5.8 Tie Breaker
If multiple applications receive the same score, the following tiebreaker shall be employed:

Priority will be given on the proximity of the expiration of their commitments: the application with any existing funding commitment(s) from the City and/or non-City resource(s) that is at risk of recapture or loss, will be selected over an application that has existing funding commitment(s) but is not at risk of recapture or loss.
SECTION 6
PROJECT READINESS AGREEMENTS

6.1 General Provisions
Resulting from the Call for Projects, a limited number of developments shall be selected to enter into a Project Readiness Agreement (PRA). The number of developments selected will be consistent with the City priorities and available resources. Should an agreement not be reached between the City and the selected development sponsor on the terms of the PRA, the next highest scoring development of comparable characteristics will be chosen to enter into negotiations to execute a PRA. Applicant/developer will have a maximum of sixty (60) calendar days after the formal approval of their project to execute a PRA. Formal approval is defined as the date of City Council approval and Mayor’s concurrence of the selected list resulting from the Call for Projects.

6.2 Conditions contained in a PRA
The PRA shall detail, among other facts and conditions, the number of affordable units to be produced, location, housing type, target population, affordability levels, applicant/developer and development team, compliance to the City’s Borrower Compliance Policy by the developer and all current and future members of the development team, projected total development costs, maximum Public Funds subsidy, projected 9% LIHTC to be requested, timeline for performance and projected CTCAC round for allocation. In addition, applicant/developer will commit to abiding by all applicable local, state and federal regulations tied to current and future funding sources. Also, the PRA will document that the City may require the developer to withdraw its CTCAC application if not doing so will result in the unintentional bumping described in Section 9.1.

The PRA will document the mutual agreement between the City and the developer on the conditions needed to be met in order for the project to be “Ready” or achieve “Project Readiness,” including, but not limited to, full entitlements, all other financing commitments, and letter of support from the Council Office (Attachment_7.3).

6.3 Enforceable Commitments from the City through a PRA
To demonstrate the City’s enforceable financial commitment for the purposes of applying for funding from other sources, the City will issue the PRA, or a supporting document, to document the City’s financial commitment.
SECTION 7
PROJECT READINESS

“Project Readiness” Due Diligence Requirements
For a development to be determined with “Project Readiness,” all applicable items in the “Support Documents” tab of the on-line application must be submitted. The requirements to meet “Project Readiness” include, but are not limited to the following:

7.1 Intentionally Left Blank

7.2 Engineering Inspection (for all rehabilitation projects)
All rehabilitation projects must submit a property needs assessment report or an engineering inspection report completed within the past twelve (12) months, from a qualified engineer or building inspector, to identify the remaining life of all major systems including, but not limited to, plumbing, electrical, HVAC, foundation, and roof. The purpose of the aforementioned inspection is to reduce the likelihood of unforeseen conditions, which could substantially change the cost and/or scope of work approved. Additionally, HCIDLA may require that a cost certification be prepared to determine if the cost and scope of work identified by the applicant coincides with that of the property inspector and engineering assessment. Should it be determined that the additional costs identified render the project infeasible, it will be the responsibility of the applicant to secure non-City funds for the identified costs. If the applicant is unable to do so, the commitment of City funds may be withdrawn. In order to score projects appropriately, any document submitted as proof of site control must permit access to the property for all inspections identified above. A code inspection will also be conducted by HCIDLA as part of its review process.

7.3 Council Office Support
All applicants/developers must submit a letter of support for commitment of City funds to the project from the Council Office(s) in which the project site(s) is/are located (Attachment_ 7.3). The letter must be submitted to meet Project Readiness.

7.4 Architecture and Design Use Criteria
Applicants/developers must provide written rationale that explains the project design, and submit an electronic copy in Adobe Acrobat format (Pdf) of 24” x 36” architectural plans. The written rationale should be consistent with the submitted design. For “non-structural rehabilitation projects,” applicants must provide rehabilitation plans that indicate the proposed improvements to enable HCIDLA cost estimators to locate, quantify and confirm all proposed improvements (e.g., number of doors, windows and/or fixtures to be replaced; floor, wall and ceiling areas to be rehabilitated, indicating site work, if any, such as paved walkways, driveways, steps, landscape areas, low retaining walls to be added or replaced, etc).

All proposed projects shall undergo an architectural review. To meet the condition of Project Readiness, the project design should comply with HCIDLA Architectural Guidelines. CTCAC projects must score the minimum number of points according to CTCAC’s Sustainable Building Methods criteria as outlined in the Architectural Guidelines (Exhibit 01).
For “cosmetic rehabilitation projects,” applicants are required to submit a property needs assessment report or engineering inspection report as described in Section 7.2 of these AHMP Regulations. Aesthetic and environmental considerations will be part of the review process. Projects that reflect community input and support and serve to enhance the surrounding community are encouraged. In addition, applicants must make the proposed project architect aware of HCIDLA’s “Architect’s Consent and Assignment” policies as outlined in Exhibit 01.

If demolition of residential units is proposed, the applicant must explain why such an approach is necessary. Structures eligible for listing on the National Register of Historic Places may only be demolished subject to completion of environmental review and approval. Structures built before 1978, which require rehabilitation or demolition, will require a budget for lead and asbestos testing and abatement.

7.4.1 Accessibility Certification Requirements
A State of California Certified Access Specialist (CASp) who is a licensed architect or engineer must be identified as part of the development team. The CASp cannot be the architect of record for the project.

Applicants/developers must work with their CASp consultants/specialists to determine which standards are applicable to the project; all developments must comply with the following applicable accessibility standards including, but not limited to:

- HUD’s Alternative Accessibility Standard published in the Federal Register May 23, 2014 (Vol. 70 Number 100) that allows recipients of HUD funds to use the 2010 ADA Title II Standards for Accessible Design except for the eleven UFAS sections deemed by HUD to provide greater accessibility.
- The 2010 Standards for State and local governments, which consist of the Title II regulations at 28 CFR 35.151 and the 2004 ADAAG at 36 CFR part 1191, appendices B and D.
- The 2010 Standards for public accommodations and commercial facilities, which consist of the Title II regulations at 28 CFR 35.151 and the 2004 ADAAG at 36 CFR part 1191, appendices B and D.
- Title VIII of the Civil Rights Act of 1968 (Fair Housing Act) prohibits discrimination in the sale, rental and financing of dwellings based on race, color, religion, sex or national origin. Title VIII was amended in 1988 (effective March 13, 1991) by the Fair Housing Amendments Act that describes required construction standards for all multifamily properties. Fair Housing Act, 42 U.S.C. 3601, et seq; 24 CFR Parts 100, 103, and 104.
- Federal Fair Housing Act Amendments;
- Americans With Disabilities Act of 1990 (ADA) Title II;
• California Building Code Chapters 11A & B (architect must include this note on title page of plans: “This is a publicly funded housing project and must comply with California Building Code Chapter 11B”);

In addition to the project site and the buildings being accessible to people with disabilities, the development must construct at least:

• 4% of the total units in the project must be accessible to persons with sensory impairments;
  and,
• 10% of the total units in the project must be accessible to persons with mobility impairments.

The 4% and the 10% calculations shall be based on the total number of units in the project. Required accessible dwelling units shall, to the maximum extent feasible and subject to reasonable health and safety requirements, be distributed throughout projects and sites, and shall be available in a sufficient range of sizes and amenities so that a qualified individual with handicap’s choice of living arrangements is, as a whole, comparable to that of other persons eligible for housing assistance under the same program.

An accessibility report by a CASp inspector At the time of application, an Accessibility Compliance Certification must be completed and signed by the applicant (see Attachment 2.24 and Exhibit 1 HCIDLA Architectural Guidelines) certifying that the development is compliant with applicable accessibility standards, must be submitted to and approved by HCIDLA at the following phases of the project development: (see Attachment 2.24 and Exhibit 1 HCIDLA Architectural Guidelines):

• **Accessibility Design Review Report** at construction documents review prior to the submission of plans to Los Angeles Building and Safety Department. Provide a pdf copy of plans used for the review. Conceptual architectural plans or schematics;
• **Accessibility Progress Inspection Reports** after all rough inspections have been signed off prior to closing of walls. Construction documents prior to submission of plan check to Los Angeles Department of Building and Safety;
• **Final Accessibility Report** at completion of construction must be approved by HCIDLA before any retention payment of certificate of occupancy can be issued. Progress inspections;
• **Completion of construction**.

The cost of CASp activities and certifications should be included in the application’s project budget.

A list of State Certified Disabled Access Specialists can be found at the following link:
https://www.apps.dgs.ca.gov/casp/casp_certified_list.aspx
7.5 **Defaults, Foreclosures and Citations**

All applicants/developers, including partners and principals, must disclose bankruptcies, defaults or foreclosures, conflicts of interest or any event which could lead to a potential bankruptcy, default or foreclosure, or conflict of interest by completing and submitting the HCIDLA Credit Check Authorization (Attachment_2.9.4). For this purpose, violation of terms, conditions and/or covenants, whether or not a Notice of Default has been recorded, is deemed a default. Failure to disclose an actual or potential bankruptcy, default or foreclosure, or conflict of interest, will result in the rejection of the application and/or will be considered an event of default in HCIDLA’s loan documents. All code violations and their remediation on existing projects must also be disclosed. Additionally, HCIDLA's commitment of funds may be withdrawn if any of the above-mentioned actions are discovered after the commitment is made.

If disclosure is made with respect to the above, the applicant must provide a complete explanation of the circumstances and current status. HCIDLA, in its sole discretion, will determine if the explanation is acceptable. An unacceptable history of delinquencies, bankruptcies, defaults or foreclosures, or conflicts of interest are all, singularly or in combination, grounds for rejection of the application.

7.6 **Failure to Comply with Davis-Bacon or State Prevailing Wage Requirements**

Applicants/developers who have repeatedly attempted to avoid the payment of Davis-Bacon and/or State Prevailing wages, or who have been referred to the Department of Labor, the Department of Housing and Urban Development, the California Labor Commission or any other enforcement agency, may be disqualified. Additionally, any project that does not submit construction costs at the applicable Davis-Bacon/State Prevailing Wage rates may also be disqualified. An applicant must submit written certification that they will comply with Davis Bacon or State Prevailing Wage requirements (Attachment_2.5).

7.7 **HCIDLA Business Policy**

HCIDLA has worked with a substantial number of developers over the years to create affordable housing. However, in some cases, developers exceeded their capacity to complete projects that have received City funding commitments. In response, HCIDLA received approval from the Mayor and City Council to adopt the Department’s Business Policy. The Business Policy provides direction concerning specific collection steps and renders applicants and their related partnerships ineligible for City assistance, if in non-compliance with loan agreements or other contract(s) with the City. Non-compliance includes, but is not limited to, any monetary or non-monetary compliance issues, such as failure to submit payments when due, failure to submit required financial statements in a timely manner, failure to submit documents verifying adherence to rent regulatory agreements when required, failure to comply with the requirements of any rent regulatory agreement or covenant, and failure to correct any building deficiency noted by any governmental agency in a timely manner. An application is deemed ineligible to compete for funding if any member of the applicant’s ownership entity has an interest in a current project or projects that are in monetary, or non-monetary default. Rehabilitation projects involving properties placed into HCIDLA’s Rent Escrow Account Program (REAP) under the current ownership and remaining out of compliance at the time of application, are also ineligible to compete for funding.
In accordance with the HCIDLA Business Policy, the applicant must provide a list of ALL residential income properties located within Los Angeles City limits that the applicant and the applicant's partners and/or principals have (or previously had) a vested interest in, including all properties currently or previously owned by any of the aforementioned parties, regardless of funding source (Attachment_2.9.2 2.6.1.3). The list must be submitted in Microsoft Excel format. In addition, a complete and accurate list of the names of all persons and entities who are partners or principals in the project, including the name(s) of the applicant(s), must be provided (Attachment_2.9.3).

HCIDLA will conduct a background check internally, based on the information provided to determine if any outstanding financial statements, residual receipts payments, Rent Registration or Code (SCEP), or Land Use Monitoring fees are due, if there are unpaid property taxes, lapsed insurance, Occupancy Monitoring (tenant eligibility) issues or issues concerning Affirmative Marketing due to non-listing on Housing.LACity.org, outstanding cited habitability violations, and/or if the property is in any of the City’s compliance programs due to unabated habitability violations (i.e., REAP). Failure to disclose all applicable properties may result in disqualification of the application.

7.8 Contracts
Copies of all contracts entered into as part of the development of the proposed project must be submitted as part of “Project Readiness” and are subject to HCIDLA approval.

7.9 Property Management Plan
Skilled property management is critical to the success of affordable housing developments. As part of Project Readiness evaluation process, applicants/developers must submit a Property Management Plan (PMP) no later than sixty (60) days prior to the CTCAC Application deadline for which the project is scheduled to apply for tax credits. The PMP shall include a clear outline of the project’s Affirmative Marketing process, including detailed information concerning outreach to the various communities interested in leasing mobility and sensory accessible units, and ongoing monitoring of the occupancy in these units (Exhibit 4). The HCIDLA shall only accept PMPs that are completed using the template supplied by HCIDLA as Exhibit 4. Any PMP that is different from the HCIDLA-supplied template will not be accepted. In addition, before HCIDLA will commit to funding any loan for a project selected through the Call for Projects process, the developer must submit the qualifications of its management entity.

7.10 Project Feasibility
This category will determine whether the project, as proposed, is financially feasible and demonstrates long-term viability as an affordable housing project. Projects must use the underwriting criteria required by the identified leveraging source, in combination with HCIDLA guidelines detailed in Section 3 of these AHMP Regulations.

7.10.1 Assessment of Cost and Contractor’s Cost Certification
The reasonableness of the estimated development costs will be analyzed in relation to the type and size of the development. HCIDLA staff and consultants will perform a detailed underwriting and cost estimating review of the submitted costs. Applicants must include comprehensive notes and assumptions with
financial exhibits and detailed construction cost estimates in order for HCIDLA staff to perform an adequate and fair review of development costs.

Builder overhead, profit and general conditions/requirements are limited to 14% of the construction cost. Construction contingency allowances must be allocated outside the proposed construction contract amount, and should be between 5% and 10% of the total construction costs for new construction, and between 10% and 15% for rehabilitation projects.

Please refer to Section 3.7.7.5 – Cost Certification for details regarding specific requirements under these AHMP Regulations.

### 7.10.2 Assessment of Long-Term Viability

For proper evaluation of construction costs, it is recommended that the developer submit all pertinent information that impacts construction cost. This may include but is not limited to the assessment of the project’s long-term viability. All projects must demonstrate viability supported by a 15-year cash flow proforma which shows positive cash flow. The reasonableness of the operating expenses, reserves, and overall assumptions will be analyzed in relation to the type and size of the development. Operating subsidies reflected in the proforma must be supported by commitments which can reasonably be relied upon. The marketability of the project, in terms of how suitable the proposed rents are relative to the market, will also be taken into account in assessing long-term viability.

### 7.11 Architectural Design Review

All proposed projects will be evaluated on design issues related to site planning, common spaces/circulation, unit layout, and compliance with applicable accessibility standards.

- New construction projects will be evaluated on design issues such as neighborhood compatibility, site amenities, circulation, crime prevention, aesthetics, interior spatial relationships, landscaping, design efficiency, unit/room layout and energy efficiency.

- Rehabilitation projects will be evaluated on design issues such as neighborhood improvement, site amenities, circulation, crime prevention, aesthetics, internal spatial relationships, landscaping, design efficiency and energy efficiency.

- As described above, all project designs must demonstrate compliance with all applicable accessibility standards.

### 7.12 Land Use Covenants

The Los Angeles City Planning Department’s Conditions of Approval for any project receiving a Density Bonus or other incentive will require that prior to loan closing, a land use covenant is recorded to restrict the units to the HCD rent levels. Exceptions are allowed pursuant to the Zoning Administrator’s Interpretation Case No. ZA-2009-2676,

Immediately following an award from the leverage source, applicant/developer must contact the HCIDLA Land Use Unit and submit documentation to allow HCIDLA ample time to complete the land use covenant prior to loan closing.

7.13 Formation Documents
The following due diligence items are required for Project Readiness:

A. With respect to a corporation:
   1) Certificate of Good Standing issued by the Secretary of State, issued within six months prior to the Call for Projects application deadline;
   2) Articles of Incorporation;
   3) By-laws, which reflect as one of its purposes, the development and/or management of affordable housing;
   4) Current list of Board of Directors;
   5) A certified copy of a resolution of the Board of Directors, executed within 90 days of the Call for Projects application deadline. The resolution must include:
      a. Authorization to participate in the Call for Projects;
      b. Authorization to enter into and execute any and all contractual obligations, including but not limited to the City of Los Angeles Land Use Regulatory Agreement, Loan Agreement, and other documentation, as may be required by the City of Los Angeles;
      c. Names and offices of the authorized signatories who may act on behalf of the corporation, based on the required categories below.
   6) If the borrowing entity is a not-for-profit corporation, a copy of its 501 C (3) or (4) designation must also be submitted

B. With respect to a California Limited Partnership:
   1) A certified copy of the certificate of limited partnership (form LP-1), and any amendment thereto (form LP-2) recorded in public records;
   2) A full copy of the partnership agreement and any amendments;
   3) Satisfactory evidence of the consent of a majority in interest of the limited partners for the limited partnership to participate in the Call for Projects, and to enter into and execute any and all contractual obligations, including but not limited to the City of Los Angeles Land Use Regulatory Agreement, Loan Agreement, and other documentation, as may be required by the City.

C. With respect to Limited Liability Company:
   1) A copy of its operating agreement and any amendments thereto
   2) A certified copy of its Articles of Organization (LLD-1) and any certificate of correction (LLC-11), certificate of amendment (LLC-2), or restatement of article of organization (LLC-10) recorded in public records
D. With respect to a Joint Venture:
   1) All documents in this section (as applicable) must be submitted by both parties of the joint venture.

   A sample signature block to be used in execution of loan documents entered into with HCIDLA is required.

   Pursuant to California Corporations Code §313 and Snukal v. Flightways (2000) 23 Cal. 4th 754, all documents executed or entered into with a corporation should have the signature of an officer in each of the following two categories:

   1. Chairman of the Board, President, or any Vice President; and
   2. Secretary, any Assistant Secretary, Chief Financial Officer, or any Assistant Treasurer.

   However, the signature of the Executive Director plus a signature from either category will suffice.

   With respect to execution of any loan documents, pursuant to California Corporations Code §313 and Snukal v. Flightways (2000) 23 Cal. 4th 754, all documents executed or entered into by HCIDLA with a corporation should have the signature of an officer in each of the following two categories:

   A. Chairman of the Board, President, or any Vice President; and,
   B. Secretary, any Assistant Secretary, Chief Financial Officer, or any Assistant Treasurer;

   A current Business Tax Registration Certificate issued by the City of Los Angeles is also required.

   7.13.1 Financial Statements
   Financial statements for the last three years (Balance Sheet, Income Statements, and Cash Flow Statements with notes) shall be submitted with the complete Call for Projects application and as applicable, subsequent Quarterly Statements.

   7.14 Identities of Interest
   An applicant must provide identification of any persons or entities (including affiliated entities) that plan to provide development or operational services to the proposed project in more than one capacity, and full disclosure of related parties, as defined.

   Related party is defined to include:
   - The brothers, sisters, spouse, ancestors, and direct descendants of a person;
   - A person and corporation where that person owns more than 50% in value of the outstanding stock of that corporation;
   - Two or more corporations that are connected through stock ownership with a common parent with stock possessing:
     - at least 50% of the total combined voting power of all classes that can vote, or
at least 50% of the total value of shares of all classes of stock of each of the corporations, or
at least 50% of the total value of shares of all classes of stock of at least one of the other corporations, excluding, stock owned directly by that other corporation, in computing voting power or value;

- A grantor and fiduciary of any trust;
- A fiduciary of one trust and a fiduciary of another trust, if the same person is a grantor of both trusts;
- A fiduciary of a trust and a beneficiary of that trust;
- A fiduciary of a trust and a corporation where more than 50% in value of the outstanding stock is owned by or for the trust, or by or for a person who is a grantor of the trust;
- A person or organization and an organization that is tax-exempt under Subsection 501(a) of the Internal Revenue Code and that is affiliated with or controlled by that person or the person’s family members or by that organization;
- A corporation and a partnership or joint venture if the same persons own more than:
  - 50% in value of the outstanding stock of the corporation; and
  - 50% of the capital interest, or the profits’ interest, in the partnership or joint venture.

### 7.15 Supportive or Enhanced Services Plan

All projects must submit for HCIDLA’s approval, a supportive services plan that is appropriate to the target population (Attachment_7.15). The plan shall contain 1) details of the services to be provided to the target population, 2) frequency of services, 3) monitoring of clients’ participation in services and measurement of clients’ successful completion of services. The information on supportive service provider(s) that includes provider’s prior experience working with the targeted population in permanent supportive housing and its success rates, must be identified in the plan. Letters of commitment and/or contractual agreements with those agencies, showing sufficient funding, must be provided.

The supportive services plan shall include a services “Sources and Uses” budget, clearly stating all anticipated income and expenses associated with the services that are being proposed for the project. The budget shall be consistent with the services commitments submitted (i.e. MOUs, contracts, letters, etc.) and should only be approved by HCIDLA if it adequately accounts for the level of service. Budgeted amount must be reasonably expected to cover the costs of the proposed level of service. The budget should specify the project’s total number of chronically homeless units and/or homeless with special needs units, if there are any. In addition, the plan shall specify:

- The total number of case manager/s or service coordinator/s and including their annual salaries;
- The number of chronically homeless and/or special needs units, if there are any.

The Case Manager-to-tenant ratios shall be consistent with Section 3.3 of the Regulations and/or requirements of other outside funding sources or operating subsidies.
Developments will be required to receive applicant referrals from the County Departments and collaborate with the applicable County Departments to finalize the supportive services plan to serve this population. Developments may also use the Coordinated Entry System for applicant referrals. Applicants are encouraged to complete as much of the supportive services plan as possible and should indicate in it that they will collaborate with the County Departments on the final supportive services plan.

For projects applying for HUD-VASH PBVs, referrals must be taken from, or approved by, Veterans Affairs. Applicants must collaborate with Veterans Affairs and the County Departments on supportive services.

Details regarding the supportive service requirements must be obtained from PBV Notice of Funding Availability (NOFA) in the HACLA. For discrepancies between these AHMP Regulations and HACLA’s PBV NOFA requirements, the HACLA requirements will prevail.

7.16 Evidence of Approvals Necessary to Begin Construction or Clearance Sign-offs for Attachment 26 of CTCAC Application
Applicants/developers must provide evidence, as verified by the appropriate officials from the Department of Building and Safety and/or Department of City Planning, of the site plan approval, design review approval, conditional use permit, variance approval, CEQA environmental clearance, Costal Commission Approval, and other requirements, with the exception of NEPA environmental clearance, Article 34 Authority, Toxic and Soils Report. To show evidence that these requirements to begin construction are either finally approved or unnecessary, project sponsors shall obtain signatures on Attachment 26 of the CTCAC Application from appropriate approving agencies (Attachment _7.16).

7.17 HCIDLA’s Approval of Requested Amounts for 9% L.A. City Geographic Region Tax Credits
Sixty (60) days prior to a CTCAC application deadline, as a condition for “Project Readiness,” each project that will be queued to apply for 9% L.A. City Geographic Region Tax Credits (see Section 8.2) shall submit a request to HCIDLA, for approval of the requested amount of tax credits.

Upon receipt of these requests, the HCIDLA will review each project’s initial tax credit amount as represented in the project’s CFP application, and compare these with the requested amounts, and will identify any increased requests. HCIDLA will only approve requests to the extent that there are sufficient credits available for all projects applying in a given round. Applications for projects with increased credit requests that cannot be accommodated may be delayed until a future round with available credit.
SECTION 8
PIPELINE ORDER ENFORCEMENT AND AHMP CALENDAR

8.1 Parameters for the AHMP Calendar

The following parameters shall be implemented by HCIDLA Staff to develop and maintain the AHMP Calendar:

- Developers will schedule themselves for CTCAC Funding Rounds when they determine their readiness; HCIDLA staff will verify a reasonable timeframe for readiness.

- For the Set-asides, HCIDLA will schedule projects to use a maximum of approximately 75% of the tax credits available statewide, in a given CTCAC Funding Round.

  ➢ If two or more Set-aside/Permanent Supportive Housing developments request the same CTCAC Funding Round, HCIDLA will apply the following tie-breakers to schedule projects based on the preceding parameter:
    1. Developments with committed operating subsidies (Housing Assistance Program (HAP) funding, Project-Based Section 8 Vouchers (PBV), or Veterans Affairs Supportive Housing (VASH));
    2. Developments with committed financing having Placed-in-Service deadlines; (e.g., HCD TOD’s June 2017 deadline);
    3. Projects admitted under Initial Call for Projects first; the January 2014 Call for Projects second;
    4. Highest HCIDLA Verified Score first, lowest score last.

- For the L.A. City Geographic Region, HCIDLA will schedule projects to use a maximum of 125% of the tax credits available per round.

  ➢ If two or more L.A. City Geographic Region developments request the same CTCAC Round, HCIDLA will apply the following tie-breakers to schedule projects based on the preceding parameter:
    1. Developments with committed financing having Placed in Service deadlines (e.g., TOD’s June 2017 deadline);
    2. Highest HCIDLA Verified Score first, lowest score last;

- Allowable number of projects per developer, per round: HCIDLA agrees to be flexible and follow the parameters and tie-breakers above. However, consistent with CTCAC’s Qualified Allocation Plan (QAP), HCIDLA will observe a cap of three projects per developer, per round;

- If a project is not ready to apply for its scheduled CTCAC Funding Round, the project drops down to the next open slot;
Applicants/developers must provide HCIDLA with “Proof of Readiness to Apply for LIHTC” 60 days prior to their slotted CTCAC round deadline;

The AHMP Calendar must meet the deadlines of other public sources (e.g., HCD TOD 2017 deadline).

8.2 **Publication of Pipeline List**
The City will publish the Pipeline upon inception, and every time the Pipeline is modified either through addition via a Call for Projects, or deletion via the full-funding of developments through 9% LIHTC, or any other financing structure. The current pipeline will always be available for public view at the HCIDLA website. Publication of the Pipeline will be consistent with Section 8.1 above. Moreover, the City will publish a reasonable amount of information of applications under review and at several milestones prior to formal approval by the City Council and concurrence by the Mayor.

8.3 **Issuance of Local Review Letter**
The CTCAC application requires a Local Review Letter for each development seeking 9% LIHTC. The City, through HCIDLA, issues the local review letters for developments located within the City. In support of the Pipeline, the City will only issue the City’s “Strong Support” in a Local Reviewing Agency (LRA) letter to 9% LIHTC-seeking developments coming out of the City’s AHMP; and in the order in which projects are authorized to apply. By adoption of these policies, the Mayor and City Council have selected HCIDLA as the sole entity of the City authorized to issue the Local Review Letter. Any developer that applies to CTCAC for an allocation of 9% LIHTC for an affordable housing development located within the City of Los Angeles, but did not go through the Pipeline or applies out of order without HCIDLA’s written consent, will receive an LRA letter indicating “Strongly Oppose.”

8.4 **Negative Points**
Any developer that applies to CTCAC for an allocation of 9% LIHTC for an affordable housing development located within the City of Los Angeles, but did not go through the Pipeline or applies out of order without HCIDLA’s written consent, will be assessed fifty negative (-50) points on their next applications for the following three (3) years beginning from the date on which the application to CTCAC was submitted.

8.5 **9% LIHTC Application Alternates**
As part of its strategy to ensure allocation of the entire L.A. City Regional Apportionment of 9% LIHTC to City developments, the City may choose to allow for more applicants to request for tax credits than there are available 9% LIHTC in a CTCAC Funding Round. This strategy is designed to account for any of the City-supported applications that may be declined due to unforeseen reasons which could cause a delay in moving projects forward as they are scheduled in the Pipeline Calendar, and to minimize the impact of applications of the City developments being declined.

The HCIDLA shall select a next “Ready” project that shall be designated as an alternate and shall be included in the group of projects that will be allowed to apply to CTCAC in a given funding round, provided that it satisfies the following requirements:
• Its applicant/developer has demonstrated, to the HCIDLA’s satisfaction, that the project has achieved readiness;
• It has the highest HCIDLA-verified score among the next group of projects in the AHMP Calendar that is scheduled to apply to CTCAC;
• Its tax credit request in combination with requests of all City projects in that round minus any of the unsuccessful project, will not cause the L.A. City Region’s aggregate award amount to exceed 125 percent (125%) of the amount originally available for the region in that funding round.

At HCIDLA’s discretion, in a CTCAC Funding Round where a City-supported application in the L.A. City Geographic Region would be declined, a City-supported application that is concurrently applying under the Special Needs or Non-profit Set-Aside, may be allowed to drop-down if the latter is perceived to be unsuccessful in that Set-Aside.

8.6 Expediting the AHMP
In the interest of increasing and expediting production of affordable housing, the City may elect to propose alternative financing structures to the affordable housing developments in the Pipeline. Such propositions will be made in the order of priority per the published Pipeline described in Section 8.1 above. Should the developer next in line not accept a re-structure, the City may approach the next developer in line. In addition, if the opportunity arises to shift one affordable housing development from one set-aside pool to another, with the end result being expediting the Pipeline, the City may, at its sole discretion, take advantage of that opportunity.

8.7 Unsuccessful CTCAC Applications
Should any development be rejected twice by CTCAC due to technical deficiencies in the application, and not due to competitiveness, the development will be moved to the end of the corresponding set-aside pipeline; in the back of the development that most recently achieved “Project Readiness.”

8.8 Coordination with City of Los Angeles Housing Authority (HACLA)
The coordination between the HCIDLA and HACLA and the mutual selection and ultimate award of Project-based Vouchers and Veterans Affairs Supportive Housing Vouchers, will take into consideration the City’s early selection process and resulting active pipeline management.

8.9 Tax-exempt Bond/4% LIHTC Projects with non-City Enforceable Commitments
The City will accept applications through its Call for Projects, until further notice, from affordable housing developments seeking City-administered financial resources to finalize a Bond/4% LIHTC transaction. Affordable housing developments applying under this caveat must meet all Threshold Criteria in Section 2, with the added stipulations that, (1) the request for City-administered financial resources cannot exceed the loan limits described in Section 2.4 above, (2) the average affordability of the proposed affordable housing development must be in accordance with Section 2.18 above, and (3) must meet the minimum requirements of the most restrictive funding source.
8.10 Intentionally Left Blank

8.11 Other City-Administered Funds
From time to time, the City may administer additional funds for multi-family affordable housing developments (e.g. Neighborhood Stabilization Funds, or Sustainable Building Funds from the Los Angeles Department of Water and Power, etc.). The City will coordinate the award and disbursement of said funds in alignment with, and as a part of, the Pipeline.

8.12 Timing of Applying for a non-City Controlled Financial Resource
The HCIDLA shall allow applicants to propose an uncommitted non-City-controlled leveraging source to garner Financial Efficiency points under the Competitive Scoring Criteria.

For any project that is admitted to the Pipeline beginning 2015, the HCIDLA and each applicant/developer shall mutually agree on the timing by which a project shall be required to apply for funding from a leveraging source that is originally identified in the application, in accordance with the project’s development timeline. At its sole discretion, the HCIDLA shall allow applicants/developers to revise financing strategies for their project, if and when 1) there are changes to the leveraging source’s regulations, regulatory requirements, or scoring criteria that make the pipeline project ineligible or uncompetitive, or 2) there are new funding sources that become available. In these cases, an applicant/developer shall submit a revised financing strategy subject to the written approval by HCIDLA. The revised financing strategy must be submitted to HCIDLA no later than sixty (60) calendar days prior to the leveraging source’s application deadline.

If the applicant/developer fails to submit this request within the specified time, then HCIDLA shall re-calculate the project’s verified score. If the recalculated score is less than the total point score of the lowest ranking project in that Set-Aside, Geographic Apportionment or Bonds/4% LIHTC, in which the project competed, then the project shall be excluded from the Pipeline list.

In accordance with Section 1.10.8 HCIDLA reserves the right to withdraw its funding commitment if misrepresentations were made regarding the borrowing entity or the project financing.

8.13 HCIDLA HOME Funding Requirements
The management of the projects in the pipeline shall be in a way that allows HCIDLA to meet HUD’s commitment, funding, and expenditure requirements.
SECTION 9
RELATIONSHIP BETWEEN
SET-ASIDE AND GEOGRAPHIC APPORTIONMENT PROJECTS

9.1 Disallowed Unintentional Bumping
If a development is not competitive enough to be awarded 9% LIHTC from the set-aside pool under which it applied, the applicant/developer will be required to withdraw the application. This condition will be initially documented in the PRA, and further documented in any commitment of Public Funds issued for inclusion in the development’s 9% LIHTC application. Any such development that does not get funded from the set-aside under which it applied shall apply one more time under the same set-aside at the next available CTCAC Funding Round. Prior to re-application, the City and the applicant/developer will evaluate the development’s competitiveness and make adjustments, as appropriate.

9.2 Intentional Bumping
If an affordable housing development re-applies for 9% LIHTC under the same set-aside under which it was previously denied funding, and after which the City and the applicant/developer re-evaluated said project and re-positioned it for competitiveness, and subsequently gets bumped into the City of Los Angeles Geographic Pool, the City may allow, at its sole discretion, the intentional drop into the City of Los Angeles Geographic Apportionment.

9.3 Re-structuring Developments
To allow the City to expedite the flow of projects through the Pipeline, and/or to allow the HCIDLA to meet HUD’s requirements for commitments, funding, and expenditures, the HCIDLA may opt to re-structure bumped or unsuccessful developments. For example:

- If the HCIDLA allows for the drop of a set-aside development into the City of Los Angeles Geographic Apportionment, thereby bumping out of funding range a City of Los Angeles Geographic Pool applicant, the City may opt to re-structure the bumped development as a Bond with 4% LIHTC and additional HOME funds;

- As a general practice, if a Pipeline project has an expiring commitment from another public agency e.g. LA County CDC and/or HACLA, and is unsuccessful in a CTCAC Funding Round, and HCIDLA perceives that the project will require additional subsidy to make its final TCAC tiebreaker score competitive, and as a result of adding more public subsidy, the difference between the dollars raised in selling competitive 9% credits and the 4% credits, will significantly decrease, the HCIDLA may opt to re-structure the development as a Bond with 4% LIHTC and additional HOME Funds;

- At its sole discretion, the City may also decide to a re-structure a development to allow HCIDLA to meet HUD’s commitment, funding, and expenditure requirements.
Only in cases where HCIDLA will re-structure a Pipeline project under this section, HCIDLA in its sole discretion, may opt to use the subsidy limits under the HOME Program in place of the HCIDLA maximum subsidy limits regardless of the leveraging source or housing type. From time to time, HUD may adjust these limits and the HCIDLA limits will be adjusted accordingly.
SECTION 10
OTHER CITY-ADMINISTERED RESOURCES

10.1 Local Review Letter
The CTCAC application requires a Local Review Letter for each development seeking 9% LIHTC. The City, through HCIDLA, issues the Local Review Letter for developments located within the City. The City will issue local support letters in alignment with, and as a part of, the Pipeline.

10.2 Land Use Covenant for Affordable Housing
The City processes land use covenants whereby affordable housing developers are granted density bonuses and/or parking reductions in exchange for building affordable housing. The City will process land use covenants in alignment with, and as a part of, the Pipeline.

10.3 Support for the Issuance of Building Permits
All new construction and significant rehabilitation requires building permits issued by the City through the Department of Building and Safety. When required by established protocols, the Department of Building and Safety consults and seeks the concurrence of HCIDLA prior to issuing a building permit. The HCIDLA will support the issuance of building permits in alignment with, and as a part of, the Pipeline.

10.4 Affordable Housing Exemption
The City, though HCIDLA, administers an affordable housing exemption to the Rent Stabilization Ordinance (RSO). Among other benefits, the affordable housing exemption allows owners to base rent increases on HUD published income limits, and not the City’s annual rent increases. The City will process affordable housing exemptions in alignment with, and as a part of, the Pipeline.